

# THE IPSSAN



March 2022  
Volume MMXXII, Issue 3

The Independent Pool & Spa Service Association, Inc. exists for the mutual professional benefit and growth of its members and for the continued improvement of the pool and spa service industry.

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IPSSA: Knowledge  
Through Community

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**ROSE SMOOT IOM, CAE**  
Executive Director  
[rose@ipssa.com](mailto:rose@ipssa.com)

Duties: Requests to and from BORD, associate member relations, governance information and requests for documents, IPSSA sick route oversight, Education Fund guidelines, grievance information, chapter governance tools, IPSSA.com website updates

**PENNY GAUMOND**  
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**MICHELLE HARVEY**  
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Duties: Associate member relations, IPSSAN content, IPSSAN advertisements, social media posts, website updates

### Member Services & Finance Team

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Duties: Oversees day-to-day membership transactions and accounting. Prepares IPSSA financial reports, chapter shares and census report

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Duties: Membership applications, transfers, cancellations, change of address or contact information, auto-pay sign up or one-time payments, chapter rosters and chapter officer updates

**ACCOUNTING**  
888-360-9505 x1  
[accounting@ipssa.com](mailto:accounting@ipssa.com)

Duties: Invoicing members, process payments, processes (financial) tax data, Swim Fund, track members that are water chemistry certified

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Phone: 844-574-1134  
Fax: 888-811-4502  
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## Pro Tips for Renovating Pool Decks Using Specialty Coatings

By Tom Maellaro

POOL PROFESSIONALS HAVE found themselves continuously responding to requests for pool renovations over the past two seasons—both for residential and commercial pools. The pools themselves need new liners, plaster, or paint but often the pool decks are in even greater need of a repair or refresh. This is where deck paints come to the rescue. These products are designed for quick and efficient renovation of decks to repair cracks but also improve the entire pool's appearance while making the deck safer for swimmers.

### IS DECK PAINT DIFFERENT FROM POOL PAINT?

Deck paint is significantly different than pool paint as it is designed to withstand the heat and ultraviolet (UV) from the sun, which can cause blistering, cracking, and fading. It is also formulated to provide a non-slip, non-skid surface to promote safety by preventing slips and falls around the pool.

Deck paint is designed to withstand direct foot traffic, provide a non-slip surface, and to remain cool by not absorbing the sun's heat, which would make it difficult to walk on with bare feet. On the other hand, pool paints are designed to be submerged in water 24-7, with varying pH levels, while also withstanding water movement, temperature changes, chemical treatments, oils, debris, salt, and freshwater. Both deck paint and pool paint are created to withstand their specific environments.

In fact, many decks can last five to eight years with a specialized deck paint assuming the deck was properly prepared and then painted correctly. These paints are known to be particularly well-suited to climates with extreme heat as they are rubberized, which prevents the coating from becoming dangerously hot. The same rubber ingredients also make the paint well-suited to extreme freeze-thaw climates to prevent deck cracks over the winter. The successful use of rubberized deck paints requires the deck surface be cleaned, prepared, and primed before painting.

### CLEAN AND PREP THE CONCRETE SURFACE

Before applying a new coating system, pool professionals must make sure the deck surface



is completely clean and free of loose paint, dirt, oils, or solutions. There are products designed specifically for deck preparation and using them is highly recommended. In most cases, these products can reduce the amount of time one needs to prep the deck's surface, allowing the job to be completed in one-third the amount of time.

Pool deck coating professionals who are not using a specialty 'clean and prep' product should use the following steps:

1. Remove any contamination from the surface using a heavy-duty cleaner/degreaser.
2. Power wash the entire deck surface using a minimum 3200-psi power washer.
3. Once dry, sweep or use a blower to clear away any leftover paint chips or debris.
4. Use a garden sprayer to evenly apply an acid etch preparation product to the entire surface, following the manufacturer's mixing instructions.
5. The solution should be scrubbed as it begins to foam and etch. Continue scrubbing until the foaming stops, paying extra attention to areas where heavy soil accumulates. It is important the concrete is porous.
6. The surface should be flushed three times with a strong stream of clean water from a garden hose. This step should not be completed using a power washer as it lacks the volume of water required to

effectively flush the surface. It is important all residual preparation solutions are removed.

**Pro tip:** Any surface not being painted (e.g. coping and control joints) should be protected. One should consult the deck paint application instructions to determine if it is viable to paint the control joints. There are also specific products on the market designed to be used when painting pool coping. Pool professionals should choose the best paint based on the surface onto which it will be applied.

### PRIME THE CONCRETE SURFACE

When the deck surface is completely clean and free of loose paint, dirt, oils, or solutions, applying an adhesion primer is recommended to ensure a successful deck painting renovation.

When using a deck paint primer, one should be sure to stir thoroughly before use. Professionals can apply these primers using a roller or spray gun paying careful attention to ensure an even, properly sized coat. Applying more than one coat or excessively heavy films will lead to insufficient through-drying of the paint and will yield soft paint films.

Additionally, deck primers should not be applied on extremely humid days (90 per cent relative humidity [RH] or more) or when rain is expected. Applying these primers in the late afternoon—when working outdoors—also is not recommended as the wet film

may be adversely affected by dew. When working in cooler climates be sure the air and surface temperatures will remain at or above 40 F for at least eight hours after application.

The concrete should be completely clean and dry before beginning to use the primer. All imperfections, cracks, etc. should also be patched using concrete filler and flexible joint fillers. Silicone repair products should not be used as primers and paints will not adhere to the silicone. It is recommended professionals use a 0.375 inch or 0.5 inch roller because these primers are mostly two-component, water-based epoxy primers. Properly sized rollers promote good adhesion between concrete or previously painted surfaces and a deck paint topcoat. One coat of adhesion primer is sufficient before the specialty deck paint is applied.

Any pool deck surface can be painted, whether concrete, wood, composite, or other. Even previously painted decks can be repainted. In fact, with most deck paints, it is not necessary to know what type of paint was previously used on the deck as they can be applied by abrading the surface and covering with a coat of adhesion primer. Two coats of specialty deck paint should be used when covering a previously painted surface.

**Pro tip:** Acute flaking, chipping, or peeling may indicate a surface that is not suitable for painting in its current state. In these cases, surface preparation and priming are extremely

Continued on page 8

# BIO-DEX

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Please contact [editor@ipssa.com](mailto:editor@ipssa.com) to obtain the deadline for submission of articles each month. Material submitted late will be considered for the following month.

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## We want to spotlight our members!

### CALL FOR CONTENT

Have you had to use the IPSSA Sick Route Coverage benefit? We are looking for members to send us testimonials on how using sick route helped them in their time of need. Please send your story to [info@ipssa.com](mailto:info@ipssa.com) – As a thank you, we will select three members who submitted their story to receive an IPSSA hat. All testimonials must be received by 10/23 to be entered into the drawing.

### IPSSA MEMBER PORTAL

Have you logged on and updated your IPSSA.com Member profile listing? Enhance your exposure by uploading your company logo, linking your business website and social media pages, uploading some pictures of your work. If you need help there is a video tutorial on IPSSA.com Listed under Resources/IOU Training. If you need your log in credentials re-sent, please contact [memberservices@ipssa.com](mailto:memberservices@ipssa.com)

# February 4, 2022 BORD Meeting Highlights

By Rose Smoot, CAE,  
Executive Director



### FINANCIAL REPORT

Hawes reported for the period ending December 31, 2021. IPSSA finished the year with a net revenue of \$212,114 and increase of \$103,296, when compared to 2020.

### CENSUS REPORT

Hawes reported that membership count at the end of December was 2,580. There were 2,004 regular and 576 employee members.

### EXECUTIVE COMMITTEE

- CPSA agreement. Action item. Denham, Nielson and Smoot to work on revisions of agreement. Bring back to BORD at their next meeting for approval.
- Insurance Program Task Force update. Harris informed the BORD that there were five proposals and out of the five three will be interviewed to discuss insurance products.

### MEMBERSHIP PROGRAM COMMITTEE

- Harris reported on the new QR code that directs potential members to IPSSA website. QR code on business cards. Available to all IPSSA members to promote IPSSA membership. If you are interested contact [info@ipssa.com](mailto:info@ipssa.com)
- Committee approved three associate members. CamerEye. Ai, Fiber Clear and Endless Pools.

### OLD BUSINESS

- MSC: BORD approved retracting mandate for chapters to update their standing rules by April 1. BORD decided to review standing rules and request update at a later notice. ■

THE NEXT IPSSA BORD MEETING  
WILL BE HELD VIRTUALLY ON MAY 2, 2022

## CALLING ALL IPSSA REGULAR MEMBERS

# IPSSA is Recruiting for Volunteers to Serve on the IPSSA BORD Committees

THE COMMITTEES MEET FOUR TIMES a year through Virtual experience. With this format very little time is taken away from your business or family. You will be able to work with the IPSSA BORD to ensure your organization is doing all it can to help the members and the community it serves.

The committees are as follows:

- **Education** provides advice to the BORD on the strategic directions, development of the educational activities (leadership seminar) of IPSSA and supports the ED FUND.
- **Legislation and Regulation** develops and implements strategies to ensure that the association's public policies and government affairs activities are fully addressed and communicated.
- **Marketing and Communications** designs and implements strategies for promoting IPSSA by continuously strengthening its brand and developing web, social media, and print materials (including the IPSSAN). MCC's objective will be to execute a comprehensive marketing and communications strategy which clearly presents IPSSA's mission and its services.
- **Membership Program** promotes and facilitates the recruitment and continuity of IPSSA members, which clearly presents IPSSA's mission and services.

Please submit your email intent with your name, and committee you wish to serve. Those wishing to volunteer may select one-committee to serve. If interested, please submit your name right away. If you are not selected for the committee of choice, please know that committees change throughout the year and we will keep your name on file. If you are interested or would like more information about the committee purpose and how best you can serve, please feel free to contact me, Rose Smoot at 888- 360-9505 or [rose@ipssa.com](mailto:rose@ipssa.com) ■

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# Thank You!

IPSSA would like to thank all the chapter leaders and associate members who attended the 2022 Weekend of Inspiration Conference held on February 4-5 in San Diego, California. From leadership and business development training during the day to networking and numerous raffle prizes at the evening's "tacky tourist" themed reception complete with professional hula dancers, everyone seemed to have a wonderful time. A special thanks goes out to our event sponsors – SKIMMER, HASA, Microglass, Leslie's, Pentair & PoolCorp.

Attendees listening to "Get a Klu" motivational speaker Jeffrey Klubeck



IPSSA Past and Current BORD Members



Jim Blanton of HASA raffling off \$100 gift card to the lunch attendees



Friday evening tabletop event prior to the conference



IPSSA BORD Member, Eric Nielson & Art Grimes of Pentair

IPSSA BORD President, Todd Starner with Past President, Adam Morley



Attendees dressed up as "Tacky Tourists"



Associate Members Geoff Matthews of USA Benefits Group and Kevin Embree of Skimmer



IPSSA Region 11 with the hula dancers



Attendees trying out their keys to see who could unlock the treasure chest and win a \$750 cash prize sponsored by the event title sponsor, Skimmer

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# Pro Tips for Renovating Pool Decks

Continued from front page



important for deck painting success.

## PAINT THE CONCRETE SURFACE

Deck paints should be stirred and/or shaken thoroughly before applying. Once mixed, professionals can apply the deck paint using a roller or a spray gun.

(Most pool professionals use a low-pressure hopper spray gun). It is important to avoid applying excessively heavy paint films (greater than 1.5 mm [60 mil]) as this will lead to insufficient through-drying and can cause mud cracking of the paint as well as soft paint films. Like applying primer, heat, weather, and time of day should also be taken into consideration when painting. When working in cooler temperatures, pool professionals should make sure the air and

surface temperatures will remain at or above 40 F for at least eight hours after application. After the first coat of deck paint is applied and has dried, a second coat should be applied to ensure the best results.

**Pro tip:** Pool professionals should wear rubber gloves and protective eyewear when handling chemicals and paints. All safety precautions on power equipment being used should always be followed.

## CONCLUSION

Painting a pool deck is one of the most economical ways to keep it looking nice and performing well. Water-based deck paints can upgrade and renovate many types of surfaces—from concrete to previously painted decks. Proper planning, surface preparation, and using best practices from the field will help ensure the best results. Deck renovations using specialty coating products will provide safer non-skid deck surfaces that are cooler for swimmer's feet while also enhancing the beauty of both residential and commercial pools. ■

## ABOUT THE AUTHOR

Tom Maellaro is the vice-president of marketing for Tuff Coat in Rockaway, N.J. ([www.tuffcoat.net](http://www.tuffcoat.net)). Maellaro has been in the coatings industry for more than 15 years. As an industry veteran, he has vast product knowledge, extensive industry experience, and is the go-to person for those seeking expertise in aquatic coatings. He can be reached via email at [tmaellaro@mrtproducts.com](mailto:tmaellaro@mrtproducts.com). Learn more about specialty deck coatings at [tuffcoat.net](http://tuffcoat.net).

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## Letters to the Editor

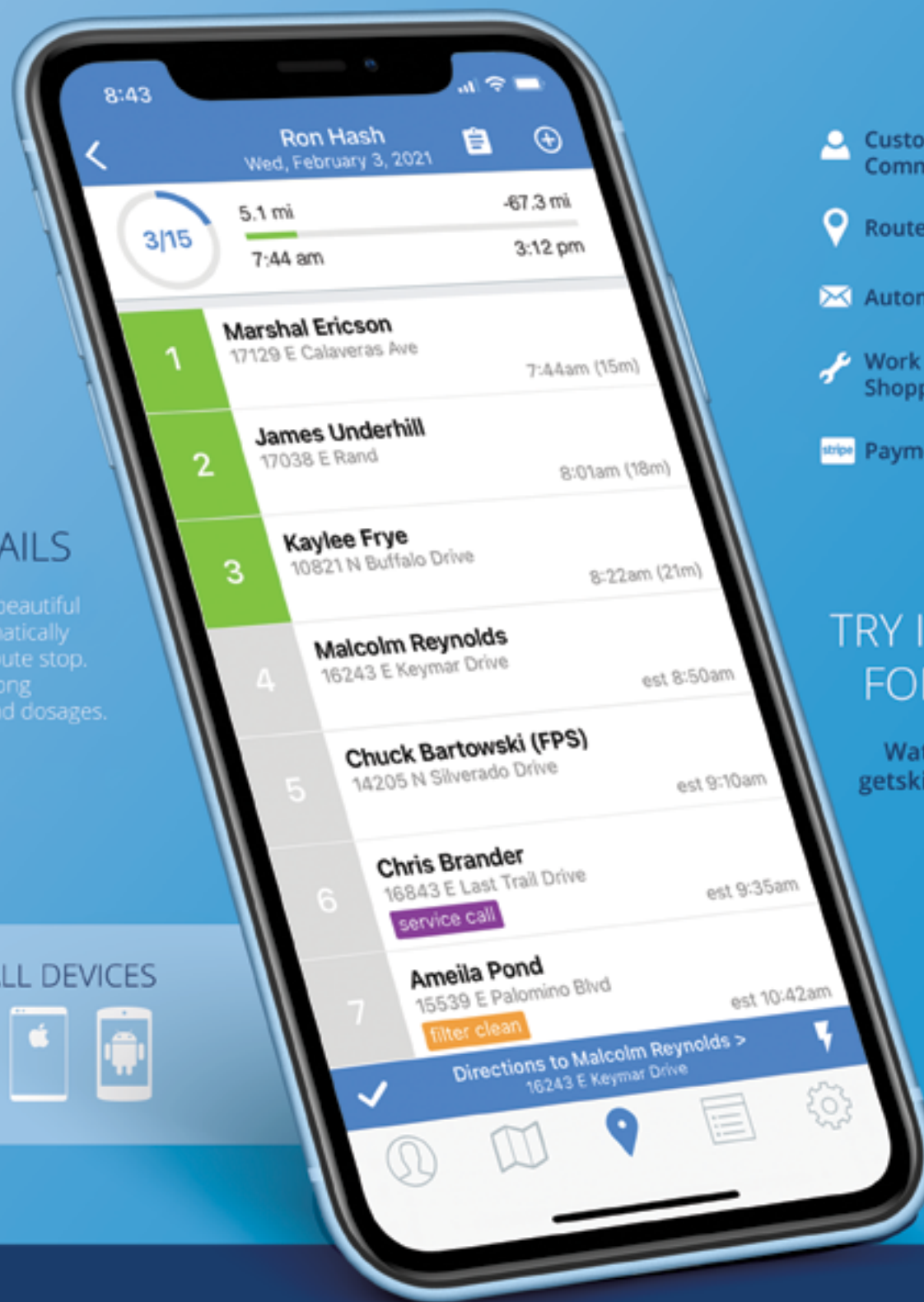
**LETTERS TO THE EDITOR MUST BE SIGNED** in order to be published, and must be accompanied by an address, valid e-mail address, and a daytime phone number for verification purposes. (Your phone number will not be printed.) Unsigned letters will not be published unless a compelling reason for withholding your name is given. Letters to the editor containing erroneous or unverifiable information will be edited or rejected. No letter that makes personal attacks on someone's character will be published. The editorial staff reserves the right to edit for length or grammar or reject submitted material that does not meet these standards. Letters requiring a response will be held for publication until the response is received. Opinions expressed in published letters do not imply endorsement by IPSSA.





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AS HEARD ON

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# HEY RAY!

**Ray Arouesty, Senior Vice President of Arrow Insurance Service, a division of HUB International Insurance Services, answers commonly asked insurance and liability related questions from pool service professionals.**

**QUESTION:**

My employee retracted an automatic pool cover to perform his normal pool service. The cover had standing water on it, and as he opened it the cover ripped. The customer usually pumps the water off the cover, but she didn't do so this week. She is very angry about the damage and is demanding I buy her a replacement. The cover is about 8 years old, and I don't think I have any responsibility because the cover is so old. Should I drop the account and just wait until she sues me?

**ANSWER:**

I think you have some responsibility for the cover damage. Your employee should have realized that retracting the cover was risky,

especially given the cover's age. You had an understanding with the customer that she would remove any water prior to your service, and your agreement implies that you didn't want to service the pool if it involved you removing the standing water. But despite your agreement with the customer, your employee retracted the cover and the resulting damage occurred. Theoretically, you should only be responsible for the value of the 8-year-old cover, which is minimal. But you can't buy her a used cover, and she will now be forced now to spend thousands of dollars on a new cover. Courts frequently award customers the full value of a new cover under the theory that it is unjust to force the customer to pay for something that was damaged by some else's fault, even though

she benefits by getting a new cover.

With insurance claims, it's never a good idea to "wait for the lawsuit". Many minor issues that could be easily resolved early get exaggerated once lawyers get involved. Furthermore, insurance policies require an insured to report claims as soon as possible. For these reasons I suggest that we report this claim and work toward a quick and fair solution with your customer. ■



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## Upcoming IPSSA and Industry Events

**EVERYTHING UNDER THE SUN EXPO**

March 4-5  
 Orange County Convention Center, Orlando FL

**WESTERN POOL AND SPA SHOW**

March 10-12  
 Long Beach Convention Center, Long Beach CA

**DESERT POOL AND SPA SHOW**

April 14-16  
 Phoenix Convention Center, Phoenix AZ

**IPSSA BORD MEETING (VIRTUAL)**

May 2  
 5:00pm-8:00m

**IPSSA BORD MEETING (VIRTUAL)**

August 7  
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**IPSSA BORD MEETING**

November 2022  
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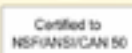
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## Girls Can't Do That!

# Working in a Male-Dominated Field

by Andrea Lynne Nannini, Swimming Pool Service Tech and Creator of the "Adventures of the Pool Girl" Facebook Page

**WIKIPEDIA:** A SWIMMING pool service technician (known colloquially as a pool man) is a tradesperson who cleans swimming pools and services major pool equipment such as pumps, motors, and filters.

While there are many different aspects to the industry and very different areas of expertise, we are all known as 'The Pool Guy. As a service tech, I know that my job is usually perceived as easy. I hear things like, "I wish I had your job!" and "I'm jealous! You get to be out in the sun all day!" Most people don't realize the work-out you get from servicing a pool or how much walking and heavy lifting is involved. We are viewed as 'the help.'

### MEN SEE A WOMAN IN A TRUCK AND THINK "HUH?"

In traffic, my pool truck is the target of road rage more often than my vehicle. Usually, we are portrayed as dumb in movies and on television. For this reason, I don't think we are given enough credit for the work we do or the knowledge we possess. Anyone can clean a pool, but it takes an educated and dedicated person to maintain a safe and healthy swimming environment.

"This morning while waiting in line to buy water for the day, I overheard a mother telling her daughter "See that woman behind us? She's just a pool woman. She probably made bad decisions and skipped school too much. Now, instead of having a career and a life, she is only qualified enough to clean swimming pools. You don't want that do you?"

AMY LAMOTHE  
Swimming Pool Service  
Tech, Ontario, Canada

### I CAN DO ANYTHING THEY CAN DO JUST AS WELL, IF NOT BETTER

In addition to the usual "Pool Guy" stigma, being female in a male-dominated industry has presented a completely different set of challenges. Questioning looks and condescending tones are ordinary, primarily when a problem occurs. Resolving issues becomes more complex and takes longer because of the extra effort required to prove oneself. It can be very frustrating, and it can come from customers and co-workers, male or female, and even some industry professionals.

"A customer came into our pool store today and asked me dozens of questions. Chemical specifics, flow rates, salt system functionality...he's an engineer so he knows everything, of course. Ten minutes later, looks at me and says "You're a lot smarter than you look."

ERIN THIBODEAU  
Swimming Pool Supply  
Store Manager, Pensacola,  
Florida

"Pool Girls" have always been a regular thing for me. My mother got a job as a service tech when I was about 15, and I got a job with the same company at 18. There were already several women working there, in the office, and as techs. I was trained by a brilliant woman who had years of experience.

### IT'S NOT JUST THE MEN THAT GIVE US GRIEF!

Since becoming a certified pool operator, I have learned so much more about taking care of a pool and the swimmers. I was already a self-proclaimed 'water snob,' even going so far as to test the water I was drinking with my Taylor

test kit. Sometimes I have to hold myself back from explaining my test results when I see people drinking certain bottled water brands.

"It's a man's job . That's my opinion . And I'm a woman saying that . Brushing pools at every visit during the summer really takes it's toll . I did it for a year and hired a man ."

ANONYMOUS  
Owner, Pool Service  
Company, Gainesville,  
Florida

### A PIONEER IN THE INDUSTRY CHIMES IN



"Women in construction are typically judged more closely than their male counterparts. When I started in the pool construction industry, I quickly realized that my best plan was to immerse myself in the industry and learn as much as possible. I studied and obtained my Certified Building Contractor (CBP) from APSP and take as many Continuing Education hours as possible yearly to stay abreast of current topics, trends and education. When Texas required a Texas Appliance Installer License for Service, I obtained



that license. It was hard and challenging, but it stretched my knowledge. Women have to work harder, yet smarter, and we must demand respect when none is given."

DEBRA SMITH  
President, Pulliam Pools,  
Fort Worth, Texas

Some things are funny, like the guy who said he could never understand how women could clean pools because of how hard it is. I shrugged and smiled as I walked away with my 50lb bag of bi-carb over my shoulder. Some things are not easy to shrug off, like when the unfortunate, inappropriate comments are overheard.

### I WORK LIKE A GIRL. TRY TO KEEP UP!

"I happen to be a woman pool tech, a damn good one and pool service company owner (In

direct response to the anonymous comment above)... It does indeed get better and as they say, practice makes perfect. Your muscles are building and trust me they will not only stop hurting but become a very valuable tool in your tool box. You got this. Don't give up and remember that girls can do anything boys can do. Believe in yourself. Think of it this way...it's like doing yoga all day."

MARY PRETTYMAN  
Owner, A Grande Choice  
Pool & Spa, Englewood,  
Florida

When I think back to all the pools I was in as a kid, it makes me happy to know that I know we have the knowledge and power to help prevent others from experiencing those same adverse side effects that I remember. One of my favorite things to hear is, "Thank you so much for taking care of my pool! My grandkids had the best time!" The ability to clear up any algae issues or staining and maintaining healthy and sanitary water for everyone to swim without worry was my primary motivation for becoming a pool operator.



One of Andrea Lynne's many "Pool Rescues."

"The advice I can give is that your word is your bond, and integrity is everything. Do not take things personally because business is business. Do not hold grudges because it only harms you.

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# Off the Deep End

## Pool Bob's Hydro-Eclectic Musings

### THE NEW HOLIDAY

If there is a Happy St. Patrick's Day and all the other days of celebration, why can't us pool people have a "Pool Holiday"? There is, in fact, a World Water Day, on March 22, 2022, and it has been celebrated for years, but it is more about safe drinking water worldwide. Chlorine is a marvel, indeed. What would the world do without the marvelous 7th element? We should have a, Happy Pool Day or Happy Halogen Day? How about Merry Chlorine Day? Or all summer long, we could say, Sanitizer Seasons Greetings? I know, let's have a Bleach Festival!

### THE NEW ACTION HERO

**Dad:** "You have to help us, Pool Bob! You're our only hope. The big party is tomorrow and the pool is cold and the water is getting cloudy."



**Pool Bob:** "I'll be right over!"  
**Dad:** "Wow, you weren't kidding. You got here in a flash!"

**Mom:** "Amazing. Thank you, for getting here so fast. Would you like something to drink?"

**Pool Bob:** "No thank you, ma'am. Let's take a look at the pool."

**Boy:** "I hope you can fix the pool in time for my party. I'm going to be 9 years old tomorrow and all my friends are going to be here. It absolutely has to be the best day, ever!"

**Pool Bob:** "Well my 'calibrated quick check water test fingernail' says the pH is in range, but the chlorine is very low and the temperature is a chilly 71.3 degrees. The alkalinity smells like it is only about 62-65 ppm. The water flow at the wall return inlet fittings appear weak, so let's take a look at the equipment. Ah Ha! Just as I thought. The filter pressure is high. I'll just backwash, like so. Voila! The flow rates are back to normal and the heater is back on. I'll just put a pinch of the proper proprietary perfect pool product in and... Presto. Clean and crystal-clear water, again"

**Boy:** "Hurrah!"

**Girl:** "Wow. That was amazing."

**Pool Bob:** "From now on, everything will go swimmingly. You folks have a safe and fun party."

### ABOUT THE AUTHOR

Robert (Pool Bob) Blade operates Aloha Pool and Spa and is a 20+ year member of the Monterey Coast IPSSA Chapter, Past President, Region 10 Secretary and PIE Show museum curator.

**Dad:** "Thank you Pool Bob. You saved the day."

**Pool Bob:** "And thank you, sir, for keeping your pool gates and fencing in good condition."

**Boy and Girl:** "Pool Bob, you're the best!"

**Pool Bob:** "Now, you kids always remember, no diving, no running, no loud noises and no horseplay."

**Mom:** "Thank you for your pool service!"

**Pool Bob:** "Just doing my job, ma'am. All in a days work. I'm off to another pool. Have a nice day."

**Dad:** "Look, watch him jump on his white horse and ride off into the sunset. Did you see the IPSSA sticker on his saddle and that his saddle bags are a pair of 25# 3 inch tablet buckets? I like that he always wears his mask and snorkel. His boots were nicely polished too, but his helmet does look a lot like the old blue leaf bagger we used to have."

**Boy:** "I like the short telescoping pool pole he wears on his side like a sword and that his shield is a foam kick-board."

**Girl:** "I like that his belt is a 3/4" blue and white pool floor slope break-line safety rope and I really like that his flying cape is a pool towel."

**Mom:** "I like his deep voice, wavy hair and blue eyes."

**My Precious:** "Hey, you missed the turn into the restaurant! Pay attention. Were you daydreaming again?"

**Bob:** "Yeh, I guess so," I said, pushing my prescription glasses back up on my nose. I going to have to upgrade to swim goggles with "super-vision" powers. ■

# Girls Can't Do That!

Continued from page 11

Circumstances change, and you may end up working with that person again. To help others achieve their success and be a great mentor."

DEBRA SMITH  
President, Pulliam Pools.

This industry has some of the most knowledgeable people who are willing to help with any situation. Compared to my experience in restaurants and big-box retail, I have never seen such a broad base of expertise or met people with the most helpful attitudes. There are many building blocks necessary in becoming proficient and confident in your ability.

Continued education is key to staying informed and ahead of potential problems. A certified pool operator course is the cornerstone of that foundation. Women considering joining the pool business or expanding their knowledge by getting a certification shouldn't hesitate about starting the adventure, not only because of the fantastic and supportive network of pool girls and guys but also because of the rewards and excitement this industry has to offer. ■

### ABOUT THE AUTHOR

Andrea Lynne Nannini is a swimming pool service tech and the creator of the "Adventures of the Pool Girl" Facebook page

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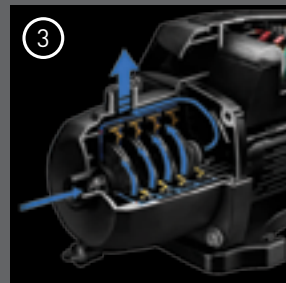
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# PHTA Welcomes Public Comments on a New PHTA/ICC-2 Standard for Public Pool and Spa Operations and Maintenance



**THE POOL & HOT TUB ALLIANCE (PHTA)** is inviting public review and comments on a new PHTA/ICC-2 Standard for Public Pool and Spa Operations and Maintenance. Public review is an important part of the American National Standards Institute (ANSI) standards consensus development process.

This standard is intended to cover the operations and maintenance of public pools, spas, and other aquatic venues intended to operate with or within recreational water quality standards. Design and construction of public pools and other aquatic venues are addressed in other standards. Residential pools and other water-containing amenities not intended for swimming, bathing, or wading shall not be included in the scope of this standard.

“We felt it was important to create a modern operations and maintenance standard that is easy to access and follow,” says Dennis Berkshire, PHTA-2 Standard Writing Committee (SWC) Chair and President of Aquatic Design Group. “The development of this standard has been a collaborative process involving all facets of public swimming pools and takes into consideration current technology, industry standards of care, and the expanded programs that public pools and spas are

expected to support.”

The PHTA/ICC-2 Standard can be used by owners and operators of public pools, spas, and aquatic venues for the operation and maintenance of all types of public aquatic venues. It is also intended to be used by state and local authorities for adoption into state and local codes and standards. Industry stakeholders such as commercial pool and spa service companies, water park operators, and public pool operators can also use this standard as the benchmark for the minimum standards to operate and maintain public aquatic venues.

PHTA invites all pool, spa, and hot tub professionals, as well as non-industry members, to review the draft and submit comments for consideration. The ANSI public review announcement on the required 45-day public review period was published in the ANSI Standards Action on February 11, 2022. All public review comments on the PHTA/ICC-2 Standard are due by March 28, 2022.

The following individuals serve as Voting Members on the PHTA-2 SWC:

- **Dennis Berkshire, Chair,** Aquatic Design Group (Carlsbad, CA)
- **Rich Anderson,** International Code Council (ICC) (Loveland, CO)

- **Steve Barnes,** AquaStar Pool Products (Ventura, CA)
- **Lauren Broom,** Space Coast Pool School (Palm Bay, FL)
- **Philip Escobedo,** Fluidra (Carlsbad, CA)
- **Kenneth Gregory,** Pentair (Washington, UT)
- **Scott Heusser,** Idaho Pool Remodeling (Meridian, ID)
- **Joseph Laurino Ph.D.,** Periodic Products, Inc. (Sarasota, FL)
- **John Mason,** Pool School of Oregon (Bend, OR)
- **Alicia Mitchell,** Southern Nevada Health District (Las Vegas, NV)
- **Stephen Neville,** Stainless Aquatics (Del Mar, CA)
- **Trevor Sherwood,** Pool Operation Management (Brick, NJ)
- **Graeme Thomson,** Splash Inc. Ltd. (Grand Cayman, CYM)
- **John Weber,** BioLab, Inc. (Lawrenceville, GA)
- **Edward White,** Springfield Pool and Spa, Inc. (Springfield, MO)

To request an electronic copy of the draft standard for review and comment, please email [standards@phta.org](mailto:standards@phta.org) or call (703) 838-0083. ■



## IPSSA Code of Ethics

**AS A MEMBER OF** the Independent Pool and Spa Service Association, Inc., I will utilize my professional knowledge and skilled practical workmanship in providing quality customer service. To that end, it will be my responsibility to keep informed of developments in the pool and spa industry including new techniques and product applications.

My second obligation will be to the members of IPSSA by giving them any professional assistance they may need including sick route coverage. With respect to sick route coverage, I will treat sick route clientele with professionalism and respect and will not solicit the business of a sick route client while providing sick route coverage.

My final responsibility will be to my community and its citizens. I will strive to communicate the necessity for pool safety and other issues of importance to pool and spa owners.

In these ways, I will promote the ideals and objective of the Independent Pool and Spa Service Association, Inc.

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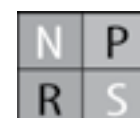
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Ken's family accepting the award on his behalf at IPSSA's 2022 Weekend of Inspiration Conference.

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## 2022 Terry Cowles Award Winner, Ken Tipton

**KEN WAS A E5 DRILL SERGEANT** in the U.S. Army from 1967-1969 before he became a 3rd generation poolman. He started his pool service company in 1968 with his wife by cleaning and servicing pools. He quickly grew the company to encompass all that goes into a pool including building, remodeling, repairing & designing whole backyards. Ken held five contractors licenses, and not only did he have two retail stores at one point, but he also had a wholesale distribution location for years. He was well known for his honesty, knowledge, and desire to create an industry everyone would be proud to be a part of. He was a highly respected professional who helped and encouraged others to become the best they could be for themselves and for their customers. His vast knowledge extended to hands on experiences in all fields of the trade. He proved that no one is too old to learn.

Ken founded the Southwest IPSSA Chapter and is the reason the chapter exists. He had been the reining president of the Southwest chapter since its inception. He encouraged IPSSA to require contractor's licenses and helped numerous pool techs to obtain their contractor's licenses. He strived to promote IPSSA as the best organization in the industry. He saw the benefit of being part of something that raises his industry to be better than the others. He proudly displayed the IPSSA stickers on his trucks, offered IPSSA books for sale over the counter and displayed an IPSSA banner inside his store.

Ken has always respected the independent pool service business owner because he was one for so many years. He covered sick routes for a few members that fell outside of his chapter's area and also covered for other independent pool business owners that were down with health issues to prevent them from losing their routes.

Over the years, he was able to hire young individuals, train them and help them create their own companies.

He was always a phone call away for questions and it didn't matter if you belonged to an organization or not, he helped everyone equally. He convinced many independent pool service owners into joining IPSSA for the security it offered them and their families. No matter how busy he was, he was always helping by meeting you out at a pool if you were struggling. He never shied away from taking the time to explain how to do a repair or how to handle chemical issues. He loved what he did and it showed when someone needed help. He understood that not only were the people he was helping his direct competitors, but by helping them it was only uplifting his industry.

Ken was that guy that you respected because he loved what he did and was always there for others to rely on and learn from. He respected people and his kindness always showed. He never planned on retiring because he was doing what he loved.

Ken sadly departed on January 10, 2021. His family accepted the award on his behalf at IPSSA's 2022 Weekend of Inspiration Conference. ■

**“ Ken was that guy that you respected because he loved what he did and was always there for others to rely on and learn from. He respected people and his kindness always showed. He never planned on retiring because he was doing what he loved. ”**



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# I Listed My Pool on Swimply. Here's What I Found.

## Swimply creates service problems, municipal concerns

By Rudy Stankowitz, Aquatic Facility Training and Consultants

**POOL SERVICE PROS** who maintain vacation homes in destination cities know these accounts require two to three visits a week. Abuse of these pools leaves them looking rough, even on a good day. Treat these like a typical once-a-week residential, and now you're hating life.

This is not something many service companies encounter — it's just a select few in vacay central. Wouldn't it be a gross miscarriage of justice if a pool you maintain could become a rental at any given moment?

Let's say a longtime customer, Al G. Bloom, wants to turn his pool into a means of generating revenue via Swimply, the Airbnb-like pool-sharing site. Now people without swimming pools in Mr. Bloom's community can easily rent his backyard pool by the hour. A win-win, right? Not so much for the pool guy or gal.

Mr. Bloom isn't taking this on as a once-in-a-blue-moon pocket cash opportunity. His kids have grown and moved away, so if the sun's out, the Bloom family pool is available to let. This backyard oasis designed for a bather load of five is now pushing 20 to 40 in an average week.

I'm sorry, Mr. Bloom, but you have crossed over into Commercial Zone.

To get a better idea of what this entails, I listed my pool on the site. It is a super user-friendly app and only takes about five minutes for your pool to become available to the public. The terms and conditions state that you must own the pool you are renting out.

However, proof of pool ownership or identification of the host pool landlord (Pool Lord?) is not required to start renting. There is an option to become a verified host, which is encouraged, and Swimply does ask for such credentials, stating that "Verified hosts receive more bookings and quicker payments!"

Swimply is a neat idea that could generate income at a time

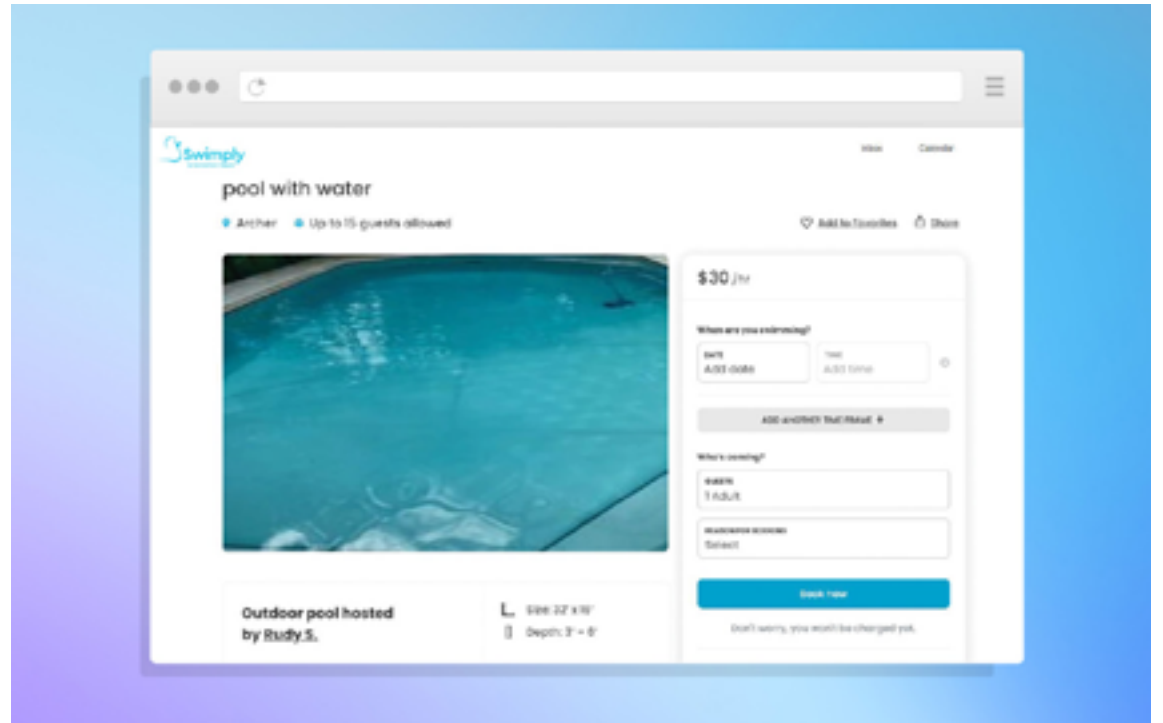
when the sharing economy continues to gain popularity. Maybe it's the misguided youth within me that thinks all 'Pool Lords' should be verified, as the potential for someone to rent a vacationing neighbor's pool does exist.

The terms and conditions do address safety, stating the host is responsible to maintain water chemistry, a pool barrier with a locking gate, 'no lifeguard on duty' signage and a drain cover. There is also a slide and diving board warning. In the registration process, Swimply explains that \$1 million insurance coverage is in place.

But now you have a public pool with insufficient equipment, lack of automation and substandard flow rates on a body of water that may or may not be Virginia Grahame Baker Act compliant. Some states are taking action. In April of last year, Wisconsin told the pool rental app that residential pools on its site must meet the same criteria as the state's public pools. However, Wisconsin regulators quickly backpeddled when Swimply threatened the state with a lawsuit.

As far as the Minnesota Health Department is concerned, the moment a pool is listed on the app, that pool becomes a commercial pool and must adhere to the Department of Health's public pool codes. This includes but is not limited to having a trained operator on-site; health department inspections; and the pool must be built to current public pool construction code. Minnesota Swimply hosts were sent letters this past August and given the option to remove their swimming pools from that site or face non-compliance fines of \$10,000 if not in adherence to the DOH pool code. Wowza!

It's also not going well for Swimply hosts in Denver. According to Department of Community Planning and Development spokeswoman Laura Swartz, Denver does not



**“There is too much risk here. When we talk about the potential of unsafe water conditions, turbidity, waterborne zoonoses, entrapment and more, the potential for disaster seems high. Even if each homeowner took necessary training to become a certified pool/spa service technician as the code requires, those construction factors will be crippling and cost prohibitive.”**

allow residential pools to be used commercially. "Moreover, there are several health and safety regulations in place for public swimming facilities that do not apply to residential pools," Swartz told the Denver Post.

I have my concerns, but not because I'm a Swimply hater. The

same standards municipalities are applying to homeowners renting pools on Swimply should apply to the vacation home rentals mentioned earlier. The purpose of the public pool code in a state is to protect the public. Once the public is paying to play in your backyard pool, it's no different than a hotel or motel pool.

There is too much risk here. When we talk about the potential of unsafe water conditions, turbidity, waterborne zoonoses, entrapment and more, the potential for disaster seems high. Even if each homeowner took necessary training to become a certified pool/spa service technician as the code requires, those construction factors will be crippling and cost prohibitive.

I do not know if other states will join in mandating that rental pools are subject to public pool code, or if Minnesota and the city of Denver will back down as Wisconsin did. Swimply has an argument here with vacation homes currently not being held to the same standard. But for me, the potential challenges in maintaining water quality alone on one of these vacation rentals or shared pools is a hard pass.

Now I just have to figure out how to delete my pool listing on the app. Ugh! ■

*\*Article originally published December 30, 2021 by PoolPro Magazine. The views, thoughts and opinions expressed belong solely to the author, and not necessarily PoolPro, IPSSA or their employees.*



#### ABOUT THE AUTHOR

Rudy Stankowitz is a 30-year veteran of the swimming pool industry and CEO/President of Aquatic Facility Training & Consultants. He has conducted swimming pool related training/technical seminars throughout the world. Stankowitz is an award-winning PHTA and NRPA instructor. CPOClass.com

## Things to do in March

- **Condition Pools**
- **Filter Maintenance**
- **Revise Additional Insured endorsements**
- **Solar System starts**
- **Clean Salt systems and other specialty units**

## Resource Corner



**IPSSA MEMBERS** Retrieve the Arrow/HUB Insurance Claims Report, via IPSSA Member Portal under resources. If you can't find it there, check out the IPSSA Chapter toolbox, it will be waiting for you there.

## Outdoor Worker Safety

# Animals, Insects & Other Hazards

By Lauren Broom, B.S., R.S., Authorized OSHA® 10 Trainer, PHTA® CPO® Instructor

**POOL TECHNICIANS**, like many other outdoor workers regularly share their workspace with many different hazards that can bite or sting the worker. Some examples of these outdoor hazards are wasps, hornets, bees, ants, spiders, snakes, alligators, racoons, and even the customer's dog. Outdoor workers are among workers most frequently victims of nonfatal insect and arachnid injuries and illnesses. Pool techs should know how to approach their outdoor workspace safely to protect themselves from these hazards. The Occupational Safety & Health Administration(OSHA) requires that employers provide training to their employees in order to reduce these types of workplace hazards to their employees.

### WHERE SHOULD A POOL TECH LOOK FOR THESE HAZARDS?

Pool techs need to recognize potential locations of these workplace hazards. Locations could vary, but could include: skimmer baskets, under lips of

surge and scum gutters, pool pump areas, pool equipment enclosures, pool equipment rooms, pool heaters, electrical panels and in even in the pool itself. Pool techs should also be aware of any landscaping around the pool and the pool equipment. Landscaping makes the perfect hiding place for these hazards.

### SHOULD A POOL TECH BE CONCERNED ABOUT A RACCOON IN THE POOL OR POOL AREA?

Yes, pool techs should be concerned if a racoon was in the pool. The pool tech should also be concerned if the racoon left feces(poop) in the pool or on the pool deck. The steps of a pool are a magnet for racoons to wash their paws in the water.

Racoons can spread germs to humans. Raccoon feces can sometimes contain eggs of a roundworm parasite called Baylisascaris procyonis, which can infect humans, especially children, and cause severe neurological illness. Swallowing a few of the roundworm eggs can result in



Coral snake in skimmer basket in Florida pool



Raccoon feces (poop) along pool gutter

no or few symptoms. However, swallowing a larger number of the roundworm eggs can result in more severe illness that affects the nervous system or eyes.

So what is the big deal for a pool tech? The roundworm eggs are particularly tough, so just adding chlorine to the water will not kill them. The pool tech will have to remove the feces from the pool. Next, the pool tech will have to run the pool filter for a minimum of 24 hours and then backwash the pool filter. Potentially, the pool tech may have contact with the feces during removal and from overspray from the backwashing or spraying off

different filter media. Always treat racoons and their feces as if they potentially infected with this roundworm to best protect yourself!

Personal protective equipment that should be worn during feces removal and filter cleaning at minimum would be dust mask and disposable gloves. The feces and contents of filter should be double bagged and discarded in plastic garbage bags. The pool tech should then remove their gloves and place them in the garbage bags. The pool tech should always wash their hands thoroughly with soap and water afterward this process.

### WHAT SHOULD EMPLOYERS DO TO HELP THEIR EMPLOYEES TO THIS TYPE OF WORKPLACE HAZARD?

The employer should train all their employees about specific animal and insect risks that their employees may come across on the pool property and what areas to look for them. The training should also include: the use of proper personal protective equipment(PPE) employees should wear, how to prevent snake bites, procedures on how employees respond to a bite or sting, and how to contact Emergency Management Services(EMS). Employer and employee should know the history of employees with severe allergic reactions to insect bites or stings. That employee should have an epinephrine auto injector on them and maybe wear medical ID jewelry. Have a Emergency action plan & Do training on what to do if employee were to get insect bite or sting

### WHAT CAN A POOL TECH DO TO REDUCE THEIR EXPOSURE TO THIS WORKPLACE HAZARD?

Workers should not handle or touch any animals or insects. If there is a dog on the property, do not enter if you do not know that the animal is friendly. The recommended method would be to knock on the door of a property that the animal status is unknown before entering that backyard. Pool techs have also stated that they whistle before entering a property that is unknown on animal status to see if a dog is on the property. Pool techs should stay away from any tall grass and piles of leaves. This is an area where animals like snakes tend to hide. Remember, snakes are most active at dawn and dusk and in warm weather. Pool techs should always look carefully in all areas that an animal could hide, for example: skimmer baskets, under lips of surge and scum gutters, pool pump areas, pool equipment enclosures, pool equipment rooms, pool heaters, electrical panels and in even in the pool itself.

Pool techs should use the proper PPE to protect themselves. Pool techs may have tools that they can utilize to help with removal of these hazards. The pool industry has developed so many pool poles and other unique tools that could be used to keep them at a safe distance to these living workplace hazards. The Skimmie® is one example that the pool tech could use to safely remove skimmer baskets. Pool techs should wear clean, light colored clothing that covers as much skin as possible while working. Do not use scented soaps, shampoo and deodorants before work. Avoid working near flowering plants when possible. Keep your work area clean and do not have food in pool area. Stay calm. Never swat at an insect because it may cause it to sting you. If an insect is inside your vehicle, stop slowly and open the windows. If stung, immediately wash the sting site with soap and water. Call EMS if an allergic reaction occurs.

Pool techs should always be aware of their surroundings. Know what is going on around you at all times! ■

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The Independent Pool and Spa Service Association, Inc. exists for the mutual professional benefit and growth of its members and for the continued improvement of the Pool and Spa Service Industry

Fluidra Commits \$100,000 to Step Into Swim

Commitment will help extend a safe and healthy pool experience to underserved communities through free access to swimming lessons

AS PART OF ITS GOAL TO BRING THE JOY and substantial benefits of swimming to children across all communities, Fluidra committed \$100,000 to the Pool & Hot Tub Foundation (PHTF) initiative Step Into Swim, a national program dedicated to providing safe swim education.

Through the Step Into Swim initiative, Fluidra is able to share its passion for aquatic recreation and make swimming lessons accessible to all children so they can participate in what the company strives to create—the perfect pool and wellness experience for all.

“Being able to swim isn’t a luxury, it’s a necessity,” said Troy Franzen, President of Fluidra North America who also serves on the Step Into Swim Champions Board. “The ability to swim is essential to improving the health and safety of this and future generations, and we are fully invested in the effort to teach people how to swim and be safe around water, regardless of their socioeconomic situation.”

“Drowning is the leading cause of death among children ages 1 to 4,” said Rowdy Gaines, three-time Olympic Gold Medalist and Vice President of Partnerships and Development at PHTA. “Through Fluidra’s generous contribution we are able to make stronger strides to combat childhood drowning—with a focus in under-resourced communities—so that we can keep children safer in the water.”

In 2021, Step Into Swim raised over \$500,000 dollars from the pool and hot tub industry, which provided grants to 22 facilities in Arizona, California, Connecticut, Florida, Georgia, Kansas, Michigan, New Jersey, North Carolina, Ohio, Pennsylvania, and Texas—funding 6,297 swimming lessons for children.

“I am in awe of how far Step Into Swim has come thanks to the leadership of Rowdy Gaines and our Champions Board, as well as the support from key partners like Fluidra,” said Sabeena Hickman, CAE, President and CEO of PHTA. “Everyone plays a special role in helping us mobilize against an important initiative to provide educational resources and access to free swimming lessons. The future is bright as we continue to build upon this momentum in 2022.”

Donors can support Step Into Swim through tiered funding levels, including the Build A Pool, Save A Life Sponsorship where companies can pledge funds based on the number of pools built or maintenance contracts signed each year. 100 percent of funds go directly to Step Into Swim programming. Visit www.StepIntoSwim.org to see a full list of supporters and to learn more about how to get involved. ■

STEP INTO SWIM™ is an initiative of the Pool & Hot Tub Alliance and its foundation committed to safe swim education and drowning prevention. By investing in the next generation of swimmers through learn-to-swim programming, the Step Into Swim initiative instills confidence, empowers long-term participation in water activities, touts the positive benefits of water play, and advocates for safe practices. Since its inception in 2012, Step Into Swim has played a role in reducing drowning fatalities and has gifted swim lessons to more than 285,000 children with support from community organizations, partners, industry advocates, members and more. For more information, visit [stepintowim.org](http://stepintowim.org).

USING ALTERNATIVE POOL SANITIZERS?



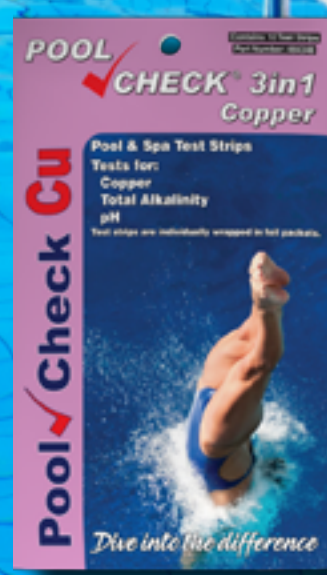
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## PHTA Welcomes New Vice President of Government Relations, Standards, and Codes

THE POOL & HOT TUB Alliance (PHTA) is pleased to announce Justin Wiley as the new Vice President of Government Relations, Standards, and Codes. Wiley began in this

expanded role yesterday, February 14.

Advocacy is one of the three core pillars of PHTA's mission statement. In his new role, Wiley will lead advocacy for the pool and hot tub industry on federal, state, and local levels. He will also be responsible for the development and maintenance of PHTA's safety and performance standards and their adoption into codes and regulations across the nation. He will work closely with the CEO, Board of Directors, and PHTA's councils and committees to lead strategic initiatives

and strengthen efforts to carry out PHTA's mission.

"I'm honored to join a highly respected organization in a diverse and rapidly evolving industry," said Justin Wiley. "I'm delighted to work with members and stakeholders to further PHTA's advocacy efforts and ensure that standards and codes reflect the industry's direction. Codes and standards have profound impacts on the health, safety, and efficiency of pools and hot tubs and create more enjoyable aquatic environments for all."

Wiley most recently served as Vice President of Government Relations at the International Code Council (ICC). He joined ICC in 2007 and served as a regional manager of government relations before becoming director of external affairs and then vice president. Wiley has more than 15 years of construction and safety industry association experience, with a focus on building safety, sustainability,

and resiliency. He graduated from Southern Utah University with a degree in political science and then received an MBA in technology management from Westminster College.

While at ICC, Wiley worked closely with PHTA staff and several members, and has been a strong advocate for code adoption for pools and hot tubs.

"It is very exciting to have Justin Wiley join PHTA," says Sabeena Hickman, CAE, President and CEO of PHTA. "His extensive experience with constituent and member engagement, as well as issue advocacy, will be such an asset for our organization. Because he is already familiar with PHTA's work through his time at ICC, we know he will be able to hit the ground running and fit right in with our team."

For more information, please contact Janay Rickwalder, PHTA's Vice President of Communications, at [jrickwalder@phta.org](mailto:jrickwalder@phta.org) or 703-357-3918. ■



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# FICTION VS. FACT

## 1. Membership in IPSSA means you have to participate in the IPSSA Insurance Program through Arrow/HUB Insurance Service.

**FACT:** Membership in IPSSA requires you to have general liability insurance with a minimum of \$1Mil limit. Proof of insurance must be provided upon acceptance of membership.

## 2. As a new member of IPSSA you must pass the IPSSA Water Chemistry Exam immediately.

**FACT:** A new member has up to one year to pass the IPSSA Water Chemistry Exam or may provide a certificate of training from one of the following courses: IPSSA Water Chemistry Exam, Professional Pool & Spa Operator (PPSO), Pool Chemistry Certified Residential (PCCR), Certified Pool Operator (CPO), LA County Health Department License, Florida Registered/Certified Pool and Spa Exam. Each Chapter can accept

alternate certification or still require IPSSA Water Chemistry to be passed. All proof of alternate certification must be sent to IPSSA National by the Chapter President, not the Member.

## 3. As a prospective member you must attend three meetings before acceptance of membership.

**FACT:** That is not IPSSA National Policy, chapters do have the authority to adopt meeting requirements for their prospective members.

## 4. Chapters must learn how to file insurance claims.

**FACT:** Chapters are not required to file an insurance claim. Individual members should be responsible for filing and contacting their insurance broker.

## 5. IPSSA National and Chapter dues include insurance fees.

**FACT:** Your membership dues

(formerly known as fees) do not include insurance or any service fees.

## 6. Members pay a reinstatement fee.

**FACT:** IPSSA National does not charge a reinstatement fee. The only time member is charged a fee by IPSSA National is for returned checks.

## 7. IPSSA National collects fines for chapters on individual members.

**FACT:** Chapters and regions are responsible for collecting fines to individual members.

## 8. Chapters can buy gift cards or hand out cash to chapter members from dues, chapter support and/or manufacturer rebate programs.

**FACT:** Chapters may not expend any Chapter funds for general gifts for chapter members (including their families, employees, and designates); distribution of excess revenues of the Chapter; payment of business

expenses of Chapter members (including most insurance) unless approved in advance and in writing by the IPSSA Board of Regional Directors.

## 9. IPSSA doesn't contact or call me when I haven't paid my dues.

**FACT:** Multiple emails are sent out during the month noted "IPSSA Membership Past Due – First Notice/ Second Notice." If we don't receive payment by the end of the month a cancellation notice is sent out to the member and we alert Arrow Insurance if you are enrolled.

## 10. IPSSA won't let me rejoin after I've been cancelled for membership.

**FACT:** IPSSA is more than willing to have members rejoin that accidentally dropped. All we ask is for the members to pay their past membership dues so there is no lapse in membership. ■

## PENTAIR Rebate Program — Take Advantage

PENTAIR AQUATIC SYSTEMS appreciates the support of IPSSA membership. Pentair is pleased to continue offering IPSSA a rebate incentive based on individual product purchases of each member.

Pentair will reimburse IPSSA National one dollar (\$1.00) for each whole good that a member purchases throughout the year. The list of qualifying whole goods is the same that are listed in Pentair's PIP program, but basically pumps, filters, heaters, heatpumps, cleaners, automation systems, sanitizers and colored lights are included.

For IPSSA to receive payment each member must register individually on the [Pentair IPSSA Incentive Program Registration Form](#) and also available on the IPSSA member portal site under [Member Only Exclusive Offers](#). This will allow Pentair to monitor and collect electronically from participating distributors purchase details,

or direct from the member purchases for the rebate accumulation.

If a member does not register, their purchases will not qualify and cannot be added later.

The Pentair Incentive Program reflect purchases made between the dates of October 1st through September 30th during each rebate year.

This program does not affect any member purchases that may also currently be individually enrolled in the PIP program.

If dealers have any questions regarding the program, please have them dial 800-693-0171 or send an email to [rewards@pentair.com](mailto:rewards@pentair.com).

The funds generated will be used for IPSSA's continuing education and research programs. ■



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# Chapter Information and Meetings

## REGION 1 Northern California

### Ryan Ruminson, Director

530-401-7346 | [ryanruminson@sbcglobal.net](mailto:ryanruminson@sbcglobal.net)

### Capital Valley (Sacramento)

First Wednesday, 7:00 p.m.  
VFW 8990 Kruithof Way, Fair Oaks  
President: [Jason Hilton](#), 916-224-3113

### Delta (Stockton)

Third Wednesday, 6:00 p.m.  
The Elks Lodge  
19071 N. Lower Sacramento Rd. Woodbridge  
President: [Rick Plath](#), 209-456-1605

### East Bay

Third Tuesday, 6:00 p.m.  
Pleasant Hill Community Center  
320 Civic Drive Pleasant Hill  
President: [Katrina Pedersen](#)  
925-289-9231

### East Contra Costa

Fourth Tuesday, 6:00 p.m.  
La Fuente Mexican Restaurant  
642 1st Street, Brentwood  
President: [Kirk Olsen](#)

### El Dorado

Second Thursday, 6:30 p.m.  
Shingle Springs Community Center  
4440 S. Shingle Road, Shingle Springs  
President: [Shawn Panico](#), 916-201-6245

### Elk Grove

Second Wednesday, 7:00 p.m.  
Logan's Roadhouse  
9105 W. Stockton Blvd., Elk Grove  
President: [Jerry Marquardsen](#)

### Gold Country

First Monday, 6:00 p.m.  
2515 Grass Valley Hwy., Auburn  
President: [Ryan Ruminson](#), 530-401-7346

### Modesto Central Valley

Third Tuesday, 6:00 p.m.  
Mi Casa  
624 N. Golden State Boulevard  
Turlock, CA 95380  
President: [Albert Camarillo](#), 209-628-2717

### Sacramento City

Fourth Wednesday, 7:00 p.m.  
Plaza Hofbrau  
2500 Watt Avenue, Sacramento  
President: [Derin Schroeder](#), 916-367-9934

### Tracy

Fourth Thursday, 6:00 p.m.  
Perko's Cafe  
1321 W. 11th Street, Tracy  
President: [Beau Hoff](#)

### West Placer

First Thursday, 5:30 p.m.  
Strikes Bowling Alley  
5681 Lonetree Blvd., Rocklin  
President: [Bryan Soto](#), 916-258-5114

## REGION 2 Central California

### Beau Braisher, Director

661-332-4952 | [braisherpools@gmail.com](mailto:braisherpools@gmail.com)

### Bakersfield

First Tuesday, 5:30 p.m.  
Rusty's Pizza  
6675 Ming Ave., Bakersfield  
President: [Trevor Smith](#), 661-472-5288

### Central Coast

Second Wednesday, 6:00 p.m.  
Nino's Grill, Templeton  
President: [Matt Mazzo](#), 805-614-3114

### Conejo

Second Wednesday, 7:30 p.m.  
Alpha Water Systems  
725 Cochran Street #A, Simi Valley  
President: [Dennis Van Sloten](#),  
805-813-6154

### Conejo Valley

Second Wednesday, 6:30 p.m.  
Superior Pool Products  
1200 Lawrence Drive #400, Newbury Park  
President: [Michael Flanagan](#),  
805-444-7960

### Fresno

Fourth Tuesday, 7:00 p.m.  
Roundtable Pizza  
First & Bullard, Fresno  
President: TBD

### Santa Barbara

Second Monday, 6:30 p.m.  
Rusty's Pizza Parlor  
232 W. Carrillo (downtown), Santa Barbara  
President: [Joe Burich](#), 805-451-1963

### Ventura

Third Tuesday, 7:00 p.m.  
Poinsettia Pavilion  
3451 Foothill Rd., Ventura  
President: [James Eubanks](#), 805-889-5977

### Visalia

Third Wednesday, 6:00 p.m.  
Amigo's Cantina  
5113 W. Walnut Avenue, Visalia  
President: [John Cossey, Jr.](#), 559-380-8886

## REGION 3 Northern L.A. County, California

### Eric Nielson, Director

818-710-1628 | [willowcreekpools@gmail.com](mailto:willowcreekpools@gmail.com)

### Antelope

Second Monday, 6:00 p.m.

### SCP Antelope Valley

4514 Runway Drive, Lancaster  
President: [Steven Polovina](#),  
661-236-6095

### Diamond Bar

First Thursday, 7:00 p.m.  
PEP 563 W. Terrace Drive, San Dimas  
President: [Robert L. Betts](#), 626-757-6707

### Foothill

Third Thursday, 7:00 p.m. via Zoom  
849 Foothill Blvd. #4, La Canada  
President: [Jay Laughrey](#), 818-957-5298

### San Fernando Valley

Third Wednesday via Zoom  
President: [Rich Gallo](#), 661-803-9919

### San Fernando Valley Metro

First Tuesday, 7:00 p.m.  
Canoga Bowl  
20122 Vanowen, Canoga Park  
President: [Eric Nielson](#), 818-710-1628

### San Gabriel Valley

Second Thursday, 7:00 p.m.  
PEP 1862 Business Center Drive, Duarte  
President: [Ron Hopwood](#), 626-806-4670

### Santa Clarita Valley

First Thursday, 7:00 p.m.  
Vincenzo's Pizza  
24504 1/2 Lyons Avenue, Newhall  
President: [Glen Batista](#)

## REGION 4 South L.A. County, California

### Adam Morley, Director

310-493-3565 | [adam@paradisepools.biz](mailto:adam@paradisepools.biz)

### Central Los Angeles

Second Monday, 6:30 p.m.  
Han Woo Ri Presbyterian Church  
1932 S. 10th Ave, Los Angeles  
President: [Fred Choi](#), 213-598-0078

### East Long Beach

Second Tuesday, 6:30 p.m.  
Ecco's Pizza  
12829 Harbor Blvd., Long Beach  
President: [James Burkhalter](#), 562-305-6929

### South Bay

Second Wednesday, 7:00 p.m.  
American Legion Hall  
412 S. Camino Real, Redondo Beach  
President: [Rick Morris](#), 310-755-5279

### West Side

Second Tuesday, 6:30 p.m.  
American Legion Hall  
5309 S. Sepulveda, Culver City  
President: [Richard Okamoto](#),  
310-927-2411

### Whittier

First Wednesday, 7:00 p.m.  
Superior Pool Products Santa Fe Springs  
President: [Albert Navarro](#),  
562-927-6757

## REGION 5 Orange County, California

### Michael Denham, Director

714-891-6180 | [denhampools@gmail.com](mailto:denhampools@gmail.com)

### Anaheim

Third Wednesday, 6:30 p.m.  
Roundtable Pizza  
12829 Harbor Blvd., Garden Grove  
President: [Cal Pratt](#), 949-230-7462

### Central Orange County

Last Tuesday, 7:00 p.m.  
Coco's Restaurant  
14971 Holt Avenue, Tustin  
President: [Mark Harrison](#), 949-874-8234

### Dana Point

Second Tuesday, 6:00 p.m.  
Coco's Restaurant  
Crown Valley at I-5, Dana Point  
President: [Cliff Gross](#), 949-587-9773

### Mission Viejo

1st Tuesday of every month, 6:00 pm  
Laguna Hills, CA 92653  
President: [Chris Dodds](#), 949-683-6076

### Orange Coast

Last Monday, 5:00pm  
Roundtable Pizza on Adams and Beach  
President: [Rob Mangus](#), 714-318-1254

### Orange County Pool Professionals

Last Monday, 6:00 p.m.  
Claim Jumper (Banquet Room)  
18050 Brookhurst St., Fountain Valley  
President: [Jim Romanowski](#), 714-404-2550

### Southwest

First Wednesday, 6:00 p.m.  
ABC Pools  
10560 Los Alamitos Boulevard, Los Alamitos  
President: [Brian Bemby](#), 714-995-8211

### Surf City

Third Tuesday, 6:30 p.m.  
Superior Pool Products  
10865 Kalama River, Fountain Valley  
President: [Frank Malavar](#), 714-960-3558

### Tustin/Irvine

Second Tuesday, 6:00 p.m.  
PSOC Waterline Technologies  
220 N. Santiago Street, Santa Ana  
President: [Rich Foley](#), 714-974-1514

### Yorba Linda

First Wednesday, 6:45 p.m.

## (Please verify meeting time with president)

Lampost Pizza  
21480 Yorba Linda Blvd #D, Yorba Linda  
President: [David Hartson](#), 714-306-4864

## REGION 6 Inland Empire, California

### John Dixon, Director

951-316-1675  
[waterwhisperer1@verizon.net](mailto:waterwhisperer1@verizon.net)

### Corona

Second Tuesday, 7:00 p.m.  
Marie Callenders  
160 E. Rincon St (at Main St), Corona  
President: TBD

### Hemet

Third Wednesday, 6:00 p.m.  
Megabite's Pizza  
1153 S. State Street, Hemet  
President: [Kenneth Campbell](#),  
951-733-4330

### Menifee Valley

First Wednesday 7:00 p.m.  
My Buddies Pizza  
2503 E. Lakeshore Drive #A Lake, Elsinore  
President: [Renee Marier](#), 951-285-9672

### Ontario/Rancho Cucamonga

Second Tuesday, 7:00 pm.  
Location varies. Please contact chapter  
president for more info.  
President: [Ron Goodwin](#), 909-989-0406

### Palm Desert

Third Thursday, 6:00 p.m./7:00 p.m.  
(Please verify meeting time with president)  
Sloan's, 81539 US Hwy 111, Indio  
President: [Gary Kauber](#), 760-702-5865

### Palm Springs

First Wednesday, 5:30 p.m.  
Superior 5700 Indian Springs Rd.,  
Palm Springs  
President: [Jim Elliott](#), 760-413-0463

### Redlands

Second Tuesday, 6:00 p.m.  
Hickory Ranch  
32971 Yucaipa Boulevard, Yucaipa  
President: [Bill Brooks](#), 909-553-5780  
**Riverside**  
First Tuesday, 6:00 p.m.  
Cask N Clever  
1333 University Ave., Riverside  
President: [Landon Rodriguez](#),  
951-288-8996

### Temecula/Murrietta

Third Wednesday, 7:00 p.m.  
Pat & Oscar's  
29375 Rancho California Road, Temecula  
President: [Scott Peterson](#), 951-255-4175

## REGION 7 San Diego County, California

### waterwatcher.org

### Michael Harris, Director

619-395-6700  
[office@barrowpoolservice.com](mailto:office@barrowpoolservice.com)

### Carlsbad

Third Wednesday, 6:00 p.m.  
El Rancho Restaurant  
1565 N. Santa Fe, Vista  
President: [Jonathan Dodge](#)  
760-845-5501

### Escondido

Third Wednesday, 6:30 p.m.  
Call for location  
President: [Bruce Smith](#), 760-741-3960

### North County Coastal

Third Tuesday, 6:00 p.m.  
Five Suits Brewing  
2575 Pioneer Ave., Unit 104  
Vista, CA 92081  
President: [Aden Dunne](#), 760-801-5526

### Rancho Del Mar

Third Monday, 5:30 p.m.  
12840 Carmel Country Rd.  
San Diego, CA 92130  
President: [Ed Finney](#), 858-750-8842

### San Diego

Third Wednesday, 7:00 p.m.  
Admiral Baker Clubhouse  
2400 Admiral Baker Road, San Diego  
President: [Ken Dirkse](#), 858-271-7665

### San Diego East County

Third Tuesday, 6:00 p.m.  
Superior Pool Products  
1973 Friendship Drive, El Cajon  
President: [Marc Impastato](#)  
619-270-6617

### San Diego Metro

Fourth Thursday, 6:00 p.m.  
Sammy's Wood Fired Pizza  
8555 Fletcher Pkwy, La Mesa  
President: [Bert Vexland](#), 619-445-7887

## REGION 8 Arizona and Nevada

### Bill Goossen, Director

602-531-0035 | [goosse-man@cox.net](mailto:goosse-man@cox.net)

### East Valley (Phoenix)

Third Thursday, 6:00 p.m. MST  
Pool Electrical Products - Tempe  
In the back parking lot  
1245 W Geneva Dr Tempe, AZ 85282  
President: [Angela Clark](#), 480-489-2577

### North Phoenix

Third Tuesday, 6:00 p.m.  
SCP

18201 N. 25th Avenue, Phoenix, AZ  
President: [Stilman Brown](#), 623-229-3494

### Southeast Valley

Second Thursday, 5:30 p.m.  
Superior Pool Products  
7330 S. Atwood, Mesa, AZ  
President: [Jerry Handley](#), 480-440-2888

### Tucson

Third Wednesday, 6:30 p.m.  
Superior Pool Products  
4055 S. Runway Street Tuscon, AZ  
President: [Robert Lewis](#), 520-573-9260

### West Valley

Third Wednesday, 6:00 p.m.  
Cloud Supply  
1100 N. Eliseo Felix Way, Avondale, AZ  
President: [David Nielsen](#), 623-850-2924

### Western Las Vegas

First Monday, 6:30 p.m.  
Vietnam Vets Hall  
6424 W. Cheyenne, Las Vegas, NV  
President: [Linda Cross](#), 702-524-8453

## REGION 9 Texas South

### ipssatexas.com

### Rick Beaubouef, Director

512-266-6592 | [rick.easypools@gmail.com](mailto:rick.easypools@gmail.com)

### Austin

First Tuesday, 6:00 p.m.  
Texican Cafe  
11940 Manchaca Road, Austin, TX  
President: [Mark Mastropietro](#)  
512-550-1100

### Clearlake

Fourth Tuesday, 7:00 p.m.  
Rudy's BBQ  
21361 Gulf Fwy Webster  
President: [David Potts](#), 208-887-6486

### Corpus Christi

First Thursday, 6:30 p.m.  
SCP in Corpus Christi  
President: [Michelle Wilkinson](#)  
209-604-6460

### Hill Country

Third Tuesday  
Tj's Burgers  
259 TX-337 Loop, New Braunfels  
President: [Jascha Wood](#), 512-216-7663

### Houston

Second Tuesday, 7:00 p.m.  
Pappy's Café  
12313 Katy Frwy, Houston  
President: [David Queen](#), 281-807-5442

### North Austin

Second Wednesday  
Casa Chapala  
9041 Research Blvd. #100, Austin  
President: [Thomas Long](#), 512-293-7831

### North Houston

Third Tuesday, 7:00 p.m.  
El Palenque Mexican Restaurant  
1485 Spring Cypress Road  
Spring, TX 77373  
President: [Stephen Titone](#), 281-773-8643

### San Antonio

First Monday, 6:30 p.m.  
Longhorn Café  
17625 Blanco Road, San Antonio  
President: [Jorge Martinez](#), 210-549-7665

### West Houston

First Tuesday, 7:00 p.m.  
Spring Creek Barbeque  
21000 Katy Freeway, Katy, Texas  
President: [Bill Williams](#), 832-593-6299

## REGION 10 Bay Area South, California

### Gary Heath, Director

510-223-7537 | [gary@thepooldoctors.com](mailto:gary@thepooldoctors.com)

### Fremont

Second Monday, via Zoom  
All Members/Guests (Jan-July)  
Board Officers (Aug-Dec)  
PIN: 823 5019 6796  
P/W: BluePools1  
President: [Bruce Barrios](#), 510-750-2866

### Marin and Sonoma County

Third Wednesday, 7:00 p.m.  
Lucchesi Park Petaluma Community Center  
320 N. McDowell Blvd., Petaluma  
President: [Darrell O'Neal](#), 707-217-1546

### Mid-Peninsula

Last Tuesday, 7:00 p.m.  
Superior Pool Products  
2692 Middlefield Road, Redwood City  
President: [Thurlough Cunningham](#)  
650-868-9310

### Monterey Coast

Fourth Wednesday, 7:00 p.m.  
85 Neilson Street, Ste.201, Watsonville  
President: [Terry Page](#), 831-297-2215

### Santa Clara Valley

Third Thursday, 5:30 p.m.  
SCP  
2036 Martin Ave Santa Clara  
President: [Fred Doering](#), 408-685-8078

### Silicon Valley

Every Wednesday, 5:30 p.m.  
Mountain Mikes Pizza  
1724 Miramonte Ave, Mountain View  
President: [David Guslani](#), 650-333-1351

### Tri-Valley

Second Thursday, 6:00 p.m.  
(No meetings in July and August)  
Location varies. Please contact chapter  
president for more info.  
President: [Ken Yecny](#), 925-371-4521

## REGION 11 Florida and Georgia

### ipssافل.com

### Todd Starnier, Director

941-915-2135 | [tstarnier@tampabay.rr.com](mailto:tstarnier@tampabay.rr.com)

### Gold Coast (Ft. Lauderdale area)

Second Tuesday, 6:30 p.m.  
Wings Plus  
9880 W. Sample Road, Coral Springs, FL  
President: Ana Labosky, 954-224-7733  
[www.ipssagoldcoast.com](http://www.ipssagoldcoast.com)  
President: [Ana Labosky](#)

### North Georgia

First Monday, 7:00 p.m.  
Please contact chapter president for  
meeting location and directions.  
President: TBD



# Associate Members

## TITANIUM PARTNERS



**Arrow Insurance Service\***  
arrowinsuranceservice.com  
Ray Arouesty: ray.arouesty@hubinternational.com  
General information and certificate requests:  
800-833-3433  
Insurance billing information: 844-574-1134  
Insurance issues



**BIO-DEX**  
bio-dex.com  
623-582-2400  
Lori Brumagin: lori.brumagin@bio-dex.com  
Paul Matthews: pmatthews@bio-dex.com  
Manufacturer of professional strength pool and spa chemicals



**HASA**  
hasapool.com  
661-259-5848  
Rick Sawin: RickSawin@HASApool.com  
Randy Johnson: RJohnson@HASApool.com  
Liquid swimming pool chemicals, dry chemicals, pool and spa specialty chemicals

## PLATINUM PARTNERS



**AQUASALT, LLC.**  
aquasalt.com  
Susan Stevens: sstevens@aquasalt.com  
866-549-POOL (7665)  
Salt for chlorine generators.



**EasyCare Products**  
easycarewater.com  
559-299-7660  
Matt Wyant: mwyant@easycarewater.com  
Jose Valdovinos: jvaldovinos@easycarewater.com  
Rosemarie Arenas: rarenas@easycarewater.com  
Manufacturer of water treatment chemicals



**Fluidra USA**  
fluidrausa.com  
Zodiac, Jandy Pro Series, Polaris, Nature 2, iAquaLink, Cover Pools, Carefaker, Grand Effects and Blueriot Products  
Steve Gutai: 800-822-7933 X 3323



**Hayward Pool Products Inc.\***  
haywardnet.com  
909-594-1600  
Fred Manno: fmanno@haywardnet.com  
John Rodriguez: jrodriguez@haywardnet.com  
Bob Seward: bseward@haywardnet.com  
Manufacturer of swimming pool equipment.



**Leslie's Swimming Pool Supplies**  
lesliespool.com  
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commercial@lesl.com  
Supplier of all pool and spa equipment, parts, chemicals and maintenance items



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## GOLD PARTNERS



**Industrial Test Systems**  
sensafe.com  
800-861-9712  
Mike McBride: mmcbride@sensafe.com  
George Bailey: gbailey@sensafe.com  
Manufacturer of water quality test strips and meters for the pool and spa service industry



**King Technology**  
kingtechnology.com  
952-933-6118  
Lynn Nord: lynn.nord@kingtechnology.com  
Manufacturer of water purification products using minerals and 50% less chlorine



**Pool & Electrical Products Inc.**  
poolelectrical.com  
Aidee Pacheco: 951-432-3261  
Wholesale distributor stocking all major brands and hard-to-find items.



**PoolRX Worldwide**  
poolrx.com  
949-502-5851

Fred Schweer: fred@poolrx.com  
Pete Ashby: pete@poolrx.com  
Manufacturer of algacide



**SCP/Superior/NPT\***  
poolcorp.com  
James Davis, SoCal Division Sales Manager  
James.davis@poolcorp.com  
4900 E. Landon Drive, Anaheim, CA 92807  
Office: 714-693-8037  
Fax: 714-693-8033  
Mobile: 951-415-2968  
Service industry related



**Spring Board Pool Brokers**  
www.sbpoolroutes.com  
1-888-998-7665



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## SILVER PARTNERS



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Alan Smith: alan@alansmithpools.com  
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**AquaStar Pool Products**  
aquastarpoolproducts.com  
Todd Pieri: toddp@aquastarpoolproducts.com  
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**Endless Pools**  
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888-992-7946  
fastlane@endlesspools.com  
Since 1988, Endless Pools has been the leaders in aquatic fitness selling the most versatile, high-value pools and swim spas.



**Haviland**  
havilandusa.com  
John Bokor: jbokor@havilandusa.com  
616-322-8353  
Established in 1968, Haviland Pool & Spa is a leader in the manufacturing of pool and spa water treatment products. Haviland produces eight house brands including ProTeam and SpaPure, while also private-labeling pool and spa chemicals.



**Hydroscribe**  
hydroscribe.com  
619-733-9167  
Vernon Thomas: hydroscribe.info@gmail.com  
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lou@evosus.com  
360-735-9510 x1  
Dan McManus, CEO: dmcmamus@evosus.com  
360-244-4136  
LOU is cloud business software for retail and service companies who manage inventory across multiple stock sites. The Evosus team built LOU based on 20 years of best practices from 500 pool & hot tub businesses across the U.S.



**NC Brands L.P.**  
ncbrands.com  
203-295-2300  
Jay Bertschy: jay@ncbrands.com  
Chemical manufacturer



**Pool Covers Inc.**  
poolcoversinc.com  
800-662-7665  
Cheryl MacLennan: cmaclennan@poolcoversinc.com  
Claire King: cking@poolcoversinc.com  
Sales, service and installation of safety swimming pool covers and safety spa covers



**Purity Pool Inc.**  
puritypool.com  
Rich Gross/Julie Gross: julie@puritypool.com  
800-257-1961 ext. 1  
Purity Pool is the industry leader in professional leaf rakes and other tools for service professionals. Purity Pool focuses on making the longest-lasting and easiest to use products, prioritizing durability and efficiency over cutting corners.



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usabglive.com  
Direct: 619-571-3393  
Geoff Matthews, Area Manager: GMatthews@usabg.com  
USA Benefits Group services the swimming pool industry by offering Health Insurance, Critical Illness, Accident Plans, GAP Plans, Dental Plans, Rx Drug Plans, Life Insurance, Medicare Supplements, Annuities and many other insurance products.

## ASSOCIATE MEMBERS

**Alphawater Systems**  
awspoolsupply.com  
562-408-6447  
Sheila Shaffer: Sheila@awspoolsupply.com  
Proud supplier of wholesale pool supplies to the pool professional

**AquaBond®**  
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Cindy Lacobme: clacombe@aquabond.com  
AquaBond® is the nation's premier supplier of professional-grade adhesives, sealants, crack repair systems and tools for swimming pool, spa, fountain and water feature repair and maintenance.

**Aqua Creations**  
aquacreations.com  
805-672-1695  
Rich Dietz: rich@aquacreations.com  
Swimming pool contracting company specializing in the formulation and installation of fiberglass resurfacing

**BHG Sales**  
bhgsales.com  
714-982-8856  
Ben Gargle: bgargle@bhgsales.com  
Quality Products for the Pool Industry

**Blake Sales Associates\***  
blakesales.net  
800-748-5756  
John Grucky: john.grucky@blakesales.net  
Products which we represent

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Michele Baker: 619-518-3361  
CameraEye™ is the first Artificial Intelligence Smart Fence and safety ecosystem to provide faster distress detection and help save lives.

**CDC Pools Inc.**  
cdc-pools.com  
John Jones: chase@cdc-pools.com  
480-798-6113  
Pool and Spa Remodeling

**CMP**  
c-m-p.com  
770-632-7112  
Rich Simpson: rsimpson@c-m-p.com  
Manufacture pool, spa & bath components/global supplier

**Compass Minerals**  
compassminerals.com  
913-344-9100  
Lauren Fallon: fallonl@compassminerals.com  
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**County Leak Services / The Pool Center**  
countyleakservices.com  
714-632-0134  
Bill Campbell: bob.campbell@countyleakservices.com  
Swimming pool and spa leak locating, repairs, remodel

**Fiber Clear, Inc.**  
fiberclearpoolandspafiltration.com  
Mark Dunlop: 612-670-1234  
Producer of cellulose filtration media for all pool/spa filters, DE (replacement), Sand & Cartridge (Filter Aid). Fiber Clear products are safe, biodegradable, sustainably sourced, and provide superior filtration.

**Freedom Solar Energy**  
freedomsolarenergy.net  
760-806-3733  
Kristal Needham: kristal@freedomsolarenergy.net  
Solar Pool Heating System Installation and Service. Solar electric, Solar hot water heating, battery integration and security installations

**Horizon Spa & Pool Parts**  
horizonparts.com  
520-295-9750  
Bruce Johnson: bruce@horizonparts.com  
Wholesale distributor of pool parts, spa parts, business education

**Intermatic**  
intermatic.com  
815-675-7000  
Allen Ustianowski: austianowski@intermatic.com  
Time controls, remote controls, pool/spa automation, freeze protection, pool/spa transformers, chlorinators

**Jack's Magic**  
jacksmagic.com  
727-536-4500  
Nadia Beane: nadia@jacksmagic.com  
Jack Beane: jack@jacksmagic.com  
Manufacturer of pool stain removal chemicals

**Kent Westfall Pool Inspections**  
442-256-1623  
Kent Westfall, Owner/Pool Inspector:  
kwproinspections@gmail.com

**LaMotte Company**  
lamotte.com

800-344-3100  
Rich DeMoss: rdemoss@lamotte.com  
Robin Myers: rmyers@lamotte.com  
Manufacturer of water testing products

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Pentair Aquatic Systems is the world's leading manufacturer of pumps, filters, heaters, automation, lighting, cleaners, sanitizers, water features, and maintenance products for pools and spas.

**Pool & Hot Tub Alliance**  
www.phta.org  
Seth Ewing: phta@phta.org  
Member Services: 703-838-0083  
The Pool & Hot Tub Alliance protects and advances the common interests of the industry by providing education, advocacy, standards development, research, and market growth to increase our members' professionalism, knowledge and profitability.

**Pool & Spa Apprenticeship and Training Committee (PSATC)**  
poolapprenticeship.com  
Jennifer Farwell: atc@poolapprenticeship.com  
PSATC is the premier provider of work-based lifelong learning to meet an employer's need for skilled journeymen in the Pool and Spa Service Industry.

**Pool Water Products\***  
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James Bledsoe: jbledsoe@poolwater.com  
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**RAMUC Pool Paint**  
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Ramuc Pool Paint is a leading manufacturer of swimming pool and deck coatings.

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From the innovative leader in pool pump motors, Century® by Regal® offers a full line of high quality pool and spa replacement pump motors

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**US Motors / Nidec**  
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For more information about our associate members, please visit their web sites. If company representatives are available to speak at chapter meetings, their topics and geographic availability is indicated.

## PoolPro

PoolPro is the official magazine of the Independent Pool & Spa Service Association