

THE IPSSAN



May 2022
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The Independent Pool & Spa Service Association, Inc. exists for the mutual professional benefit and growth of its members and for the continued improvement of the pool and spa service industry.

Special Edition

Meet the IPSSA National BORD



RYAN RUMINSON,
REGION 1 DIRECTOR
(NORTHERN CALIFORNIA)

It all started in 2013. My neighbor asked me to help him with filter cleans and worked out perfectly since my job was at Applebee's at night bartending at the time. Two months later we started Blue Curl Pool Service and I graduated with a BS degree in Business Management. My wife Heather has helped our business grow a lot through the years doing filter cleans and handling routes. We now have eight kids, five of which we adopted, which means Heather is extremely busy with the children and is unable to help out in the field as much as she would like to. We love doing what we do and

enjoy being a part of IPSSA. The IPSSA community has given us a wealth of knowledge and comradery.

Ryan currently serves on the IPSSA Finance Committee. Region 1 includes the Capital Valley, Delta, East Bay, East Contra Costa, El Dorado, Elk Grove, Gold Country, Modesto Central Valley, Sacramento City, Tracy and West Placer chapters.



BEAU BRAISHER,
REGION 2 DIRECTOR
(CENTRAL CALIFORNIA)

I have chosen not to write a long Bio on myself, because I feel it's not about me and my 20 years in the swimming pool industry. My focus is on YOU, our current IPSSA members

and providing you with any help you may need. My other focus is growing our current membership and guiding them to be productive IPSSA members. I thank you for taking the time to read this and I hope that I'm able to represent Region 2 in a professional and productive manner.

Beau serves on the IPSSA Membership Committee. Region 2 includes the Bakersfield, Central Coast, Conejo, Conejo Valley, Fresno, Santa Barbara, Ventura and Visalia chapters.

ERIC NIELSON,
IPSSA ASSISTANT CFO AND
REGION 3 DIRECTOR
(NORTH LOS ANGELES COUNTY)

Eric was born in a small town in central Utah in 1959. He moved with his family in 1963 to the San Fernando Valley, where his father was an aerospace engineer working on the Gemini and Apollo



programs. While growing up in the "valley," he spent his summers on the ranch in Utah raising Alfalfa, Cattle, Sheep, and Turkeys. There he developed his love for the outdoors, hunting, and fishing which are continued passions to this day. In 1974 started helping a neighbor who was a pool man with a route in Beverly Hills and has continued, for the most part, in the pool business since then. Starting Willow Creek Pools, a service, and construction company, in 1982, it has focused on high-end residential and commercial pools in the Beverly Hills, Bel-Air, and Malibu areas. He also owned a wholesale pool distribution

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COMMUNITY • EDUCATION • SUPPORT

IPSSA: Knowledge Through Community

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HEY RAY!

Ray Arouesty, Senior Vice President of Arrow Insurance Service, a division of HUB International Insurance Services, answers commonly asked insurance and liability related questions from pool service professionals.

QUESTION:

I smelled natural gas at the equipment pad at one of my residential accounts. The customer had the gas line replaced at my insistence, but the installer used a flexible tubing that is not approved for this type of installation. I expect the customer will object to replacing the gas line again. Should I continue to service the pool?

ANSWER:

You were wise to insist that the gas line be replaced. A pool service tech has a duty to safely maintain the pool, including the equipment. Clearly, a leaking gas line is unsafe, and you could have been responsible for injury or property damage caused by a gas explosion. You now have information that the new gas line is substandard. It would be negligent for you to continue to service this pool and equipment until the line is replaced to current building standards. I suggest you advise the customer that you will be unable to continue service until the installation meets Code. You may need to drop the account if the customer refuses to your advice. Make sure you document your discussions with the customer and send a final email or letter explaining the reason if you decide to terminate service. ■



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ROSE SMOOT IOM, CAE

Executive Director

rose@ipssa.com

Duties: Requests to and from BORD, associate member relations, governance information and requests for documents, IPSSA sick route oversight, Education Fund guidelines, grievance information, chapter governance tools, IPSSA.com website updates

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Project Resource Specialist

888-360-9505 x2

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Duties: Trade show materials requests, table top material requests, codes for water chemistry test, process orders from chapters for sick route coverage cards, IPSSA merchandise & book order fulfillment

MICHELLE HARVEY

Project Associate and

IPSSAN Editor

michelle@ipssa.com

Duties: Associate member relations, IPSSAN content, IPSSAN advertisements, social media posts, website updates

Member Services & Finance Team

FRANK MCDONALD

Finance Director

frank@ipssa.com

Duties: Oversees day-to-day membership transactions and accounting. Prepares IPSSA financial reports, chapter shares and census report

ALISON THOMPSON

Membership Assistant

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memberservices@ipssa.com

Duties: Membership applications, transfers, cancellations, change of address or contact information, auto-pay sign up or one-time payments, chapter rosters and chapter officer updates

ACCOUNTING

888-360-9505 x1

accounting@ipssa.com

Duties: Invoicing members, process payments, processes (financial) tax data, Swim Fund, track members that are water chemistry certified

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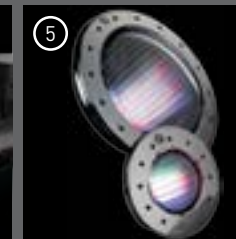
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Lights

May is Water Safety Month!



EVEN THOUGH WATER SAFETY and drowning prevention is imperative and important year-round, May is the official “Water Safety Month” and IPSSA would like to highlight a couple of nonprofit organizations that are working hard to make sure individuals of all ages are being safe in and around the water.



WORLD WATERPARK ASSOCIATION

The World Waterpark Association (WWA) is the world’s premier water-leisure trade association serving more than 1,000 park and supplier members representing 50 countries. The WWA is focused on providing park and supplier members with the education and networking that they need to operate safely and effectively. The WWA launched the World’s Largest Swimming Lesson™ (WLSL) as a global drowning prevention event in 2010. Since its inception, more than 332,000 children and adults on 6 continents have participated in WLSL lessons generating more than TWO BILLION life-saving, learn-to-swim media impressions. <https://waterparks.org/>

In 2021, close to 230 children participated in a World’s Largest Swimming Lesson event held at Aquaventure, Atlantis Sanya, a waterpark

resort on China’s Hainan Island. This year’s WLSL event is set for June 23, 2022 and host facilities may select their own start time for the 30 minute lesson to best suit their operational needs.

According to the World Health Organization, drowning is the 3rd leading cause of unintentional injury death worldwide. Thanks to the support of host locations like El Delfin de Chiapas Swim School in Mexico, the Swimming Lessons Save Lives message has been shared with thousands of children and their parents throughout Latin America.

The World’s Largest Swimming Lesson event serves as a crucial platform to fight childhood drowning by building awareness about the fundamental importance of teaching children to swim. Last year, Florida’s Palm Coast Aquatics Center hosted 70 children during their WLSL event.

Research released by the American Academy of Pediatrics last year shows drowning has become the single leading

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The IPSSAN

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Please contact editor@ipssa.com to obtain the deadline for submission of articles each month. Material submitted late will be considered for the following month.

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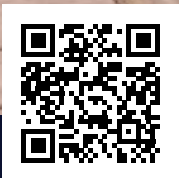
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May is Water Safety Month!

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cause of death for children ages 1-4, ahead of car accidents, birth abnormalities and cancer. Waterpark host locations like Roaring Springs Waterpark in Meridian, Idaho are helping to make children safer in and around water by teaching the fundamentals of learning to swim and water safety.

This year's World's Largest Swimming Lesson event is timed to take place just after the first official day of summer within the Northern Hemisphere. Joining TEAM WLSL for the first time in 2021 was Wadadli Aquatic Racers Swim Club, a swim school that hosted close to two dozen children in St. Johns, Antigua and Barbuda.

The World's Largest Swimming Lesson's 30-minute curriculum covers a variety of fundamentals from safely entering the water to shallow water bobbing to floating and treading water for at least one minute. As a 10-year host location, Wet 'N Wild Water World in Anthony, Texas, has taught these important water safety messages to hundreds of children in Southwest Texas.



DROWNING PREVENTION COALITION OF ARIZONA

The Drowning Prevention Coalition of Arizona strives to meet the following objectives through Advocacy, Education, Support & Outreach:

Reduce Water Related Incidents

- Continue to increase public awareness about

water safety in Arizona

- Expand the role of swimming lessons as a layer of protection
- Determine the factors influencing drowning trends in adult water-related incidents
- Continue to promote standard CPR as the preferred life-saving method for children age 8 and younger and victims of water-related incidents
- Continue to emphasize importance of pool barriers as a layer of protection

Expand the Drowning Surveillance System

- Continue to expand statistical reporting throughout state

Support and Connect Families Impacted by Drowning

- Connect families to grief resources and to Drowning Prevention Coalition of Arizona. **Learn more at preventdrownings.org**

The Polar Plunge events are put on within select Arizona cities. The event raises money to go towards providing free swim lessons to individuals within that respective community. ■



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Meet the IPSSA National BORD

Continued from front page

house for several years and sold it in 2015. He joined IPSSA in 1983 and has held multiple positions, including chapter president, and serving on the BORD from 2002-2004, serving for a year as the IPSSA president in 2003. He has served on many boards in the industry for decades, including positions on the CPSA Board and as a Director of the Western Pool and Spa Show. Eric was honored to receive the Terry Cowles award in recognition of his service to the industry. His charity work is not limited to the pool industry and includes serving as a Boy Scout Scoutmaster for 14 years and leading a Hollywood Celebrity event that raised money for the Wounded Warrior Project. He and his wife Patty just celebrated their 40th wedding anniversary, and he credits her with any accomplishment he has ever had. They have two children and four grandchildren who are the joys of their lives. Eric has always loved the ideals of what IPSSA stands for and hopes to help it grow and prosper into the future.

Eric currently serves on the IPSSA Finance Committee. Region 3 includes the Antelope, Diamond Bar, Foothill, San Fernando Metro, San Fernando Valley, San Gabriel Valley and Santa Clarita Valley chapters.



ADAM MORLEY,
IPSSA SECRETARY AND REGION 4 DIRECTOR (SOUTH LOS ANGELES COUNTY)

Adam was born and raised in Southern California. He traveled and lived in other states as a teenager but was happy to return to the South Bay. At the age of 21, he borrowed money to buy a truck, a route of 50 pools and three spas and chose the company name Paradise Pools. In 1989 he joined IPSSA and then he got his Los Angeles County Health Dept License. He then got his C61- D35 and CPO. Adam married Lara in 1994 and they had two daughters, Jordin and Kyler. Also, in 1994, Adam and Jason Briggs became business partners. Adam served on the Chapter Board a couple of times but said, "I never really got involved." In 2006 Adam was asked if he would be the Regional Director, he then agreed and asked, "okay, what do I do?" Chapter President Brad Jones said, "just go to the meetings and report back" Adam said, "My first BORD meeting, I was nervous, but I knew I could and would learn from those guys." Adam served on the BORD from 2007-2013. He believes that being on the BORD and working with the other directors really benefitted him and the business. In 2017 Jason Briggs, the Regional 4 Director needed to step down for military duties, so Adam volunteered again. "IPSSA is a volunteer association, it cannot exist without its members volunteering." Adam encourages and challenges members to volunteer and participate. "You will learn more about your trade, IPSSA and meet some great people from across our country. Always remember, 'it's another day in PARADISE.'" Adam is

the most recent Past President of IPSSA, the current IPSSA BORD Secretary and serves on the Membership and Marketing & Outreach committees. He is also Executive Editor of the IPSSAN. Region 4 includes the Central Los Angeles, East Long Beach, South Bay, West Side and Whittier chapters.

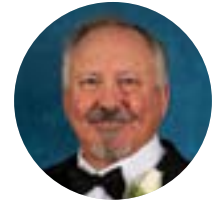


MICHAEL DENHAM, IPSSA CFO AND REGION 5 DIRECTOR (ORANGE COUNTY)

Mike and his wife Patti, live in Huntington Beach where Mike started his business in 1986 which is the same year he joined IPSSA. Mike started volunteering at the chapter level as Treasurer, then eventually became Chapter President. Mike got involved at the regional level where he helped establish and became the first Treasurer of Region 5. In the years 2000 to 2002, he served on the BORD as Regional Director. While on the BORD he was Chairman of Associate Members and CFO. In 2002 Mike got involved with the Region 5 HOTT Show and has served as HOTT Show Chairman for the last sixteen years. He joined the BORD twenty years later and looks forward to helping solve the issues and challenges ahead.

Mike is the IPSSA CFO and serves on the Executive and Finance Committees. Region 5 includes the Anaheim, Central Orange County, Dana Point, Mission Viejo, Orange Coast, Orange County Pool Professionals, Southwest, Surf

City, Tustin/Irvine, and Yorba Linda chapters.



JOHN DIXON, REGION 6 DIRECTOR (INLAND EMPIRE)

John was born in Baltimore, MD while his father finished medical school at George Washington University. When his father finished school, his family moved to Corona, CA and that's where he grew up. His first experience with the pool industry was taking care of the family pool and became intrigued with water chemistry. That's when he really started learning about pools. After high school, he attended Cal Poly Pomona and found aeronautical engineering to be his new interest and flying to be one of his passions. He earned his private pilot license and would fly to school while practicing aerobatics. In 1981, he was employed by the navy at the NSWC where he worked for 25 years as a civil servant. John started his pool business in 2005 where he was fortunate enough to be mentored by Jack Delaney, a fellow pilot and friend. Jack, a member of IPSSA, persuaded him to join the outstanding brotherhood of professionals. He has been a member of the Temecula/Murrieta Chapter for 12 years. He was elected Secretary for the chapter and has been in that position for the last 8 years. He has enjoyed working with some of the best pool service professionals and builders in the industry in our community of the Inland Empire. John

thoroughly enjoys working outdoors on his own schedule and is grateful to be able to help his community and his clients. He is also grateful for the quality time he has had to spend with his son, Jacob, and to be his mentor. John's goal is to grow the Inland Empire stronger and make IPSSA known in his community.

John currently serves on the Education and Marketing & Outreach Committees. Region 6 includes the Corona, Hemet, Menifee Valley, Ontario/Rancho Cucamonga, Palm Desert, Palm Springs, Redlands, Riverside and Temecula/Murrietta chapters.

MICHAEL HARRIS, REGION 7 DIRECTOR (SAN DIEGO COUNTY)

Michael spent most of his childhood growing up in San Diego, CA. After graduating from Dartmouth College in 1983, he moved back

to San Diego and worked in medical manufacturing companies for over 15 years in Quality Assurance and Engineering throughout San Diego and Tijuana, Mexico. After surviving his company's third merger acquisition, Michael decided to make a career change to the financial industry. Though it was rewarding helping people get out of debt, invest, and properly insure families, he continued to search for other opportunities to create and own his own business. In the early 2000s, Michael began his adventure in the pool industry by helping his father-in-law who is a 30-year



veteran of the industry. As his father-in-law's health declined, he continued to help while he acquired and built his own business. Soon, the pool industry became his primary focus and business of choice, serving both commercial and residential customers. He incorporated his business in 2015. He currently holds a C-61/D35 State Contractors license and is a Certified Pool Operator. Michael and his wife of 34 years, Tammy, have a son, Jacob, and daughter, Alexandra, who are both college graduates. Michael became an IPSSA member in 2009. He has served on the San Diego Chapter Board as a Vice President, and President.

Michael is the Chair of the IPSSA Membership Program Committee and member of the Education and Finance committees. Region 7 includes the Carlsbad, Escondido, North

County Coastal, Rancho Del Mar, San Diego, San Diego East County and San Diego Metro chapters.



WILLIAM (BILL) GOOSSEN, REGION 8 DIRECTOR (ARIZONA/NEVADA)

Bill was born in July of 1953 at Westover Air Force Base in Massachusetts. He first spoke Japanese. He moved to Germany in 1959 and returned back in the USA in 1963. His family settled in Michigan, and he graduated high school in 1971. Bill enlisted in the US Air Force in 1972 during the Vietnam conflict and was stationed at Travis Air Force Base in California.

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Meet the IPSSA National BORD

Continued from page 10

In 1974 he was stationed at Yokota Air Force Base in Japan. He separated from the Air Force and returned home to Michigan in 1976. He wasn't in Michigan long, because he made the move to Arizona where he began college at Glendale Community College to study business administration. He eventually started his own pool company in January of 1980. He enjoys adrenaline challenges including traveling the trails with other Jeepsters and skydiving.

Bill helped in the formation of Region 8 IPSSA in 1987 with Bill Hirsch, Doug Ward and Sanford Wax. He immediately took on the position of treasurer for Region 8 and went on to hold the positions of N. Phoenix President, Vice President and Treasurer multiple times. He became the Region 8 BORD Director from 1997-1999. He also was the Event Coordinator at AZ Winterfest from 2001-2004. He was the Contract Liaison for the Desert Pool and Spa Show (formally Winterfest) from 2008-2021. He was again the Region 8 Treasurer in 2010 and once again joined the IPSSA BORD as the Secretary and Region 8 Director in 2021.

Bill currently serves on the IPSSA Education Committee. Region 8 includes the East Valley, North Phoenix, Southeast Valley, Tucson, West Valley and Western Las Vegas chapters.

RICH BEAUBOUF, REGION 9 DIRECTOR (TEXAS SOUTH)

Rick Beaubouef was born in Houston, TX in 1977, but moved to California with his family in 1987. He's named after his father, who was a first generation poolman. Rick

started working in the pool industry with his dad when he was 8 years old and started his first swimming pool company in 1998 in Austin, TX. Rick has been a member of IPSSA since 1998 and has served more than a decade in different chapter board positions for Austin, and North Austin Chapters. Rick also served as an Executive Board member for the Aquatic Professionals Education Council, until it was changed to the Texas Pool and Spa Coalition. Rick is father to two sons, Alex and Skyler, who he hopes to raise as 3rd generation poolmen. Being a native Texan, with California roots, Rick has a diverse perspective of the swimming pool industry and the challenges we face. Rick's motto is "Improve the industry, to improve our businesses, to improve our quality of life".

Rick is the Sub-Chair of the IPSSA Marketing & Outreach Committee. Region 9 includes the Austin, Clearlake, Corpus Christi, Hill Country, Houston, North Austin, North Houston, San Antonio and West Houston chapters.



GARY HEATH, REGION 10 DIRECTOR (NORTHERN CALIFORNIA: SAN FRANCISCO/SAN JOSE BAY AREA)

Gary was born and raised in the East Bay, his family has deep roots in the area. After graduating from high school, he attended Sacramento State University where he



received a BS in Business Administration. He and his wife Kelly have a daughter and live in Danville. Gary and his wife Kelly did not grow up in the pool business, they bought The Pool Doctor in 2010. After long successful careers, Gary in the Heavy Construction and Mining Equipment Industry, and Kelly in Pharmaceutical sales they decided to quit Corporate America and work for themselves. He currently holds a C61/D35 Contractors License and is a CPO. The Pool Doctor has been in business since 1956, he and Kelly are the fourth owners of the 65-year-old company. They cover the East Bay area and service hundreds of residential and commercial pools. In his spare time Gary loves to hunt and fish, and wishes he had more time for golf and has a vacation home in Twain Harte. Gary has belonged to both the East Bay and then the Tri Valley chapters of IPSSA. He served as president of Tri Valley for several years prior to being elected to the BORD. He also has served on multiple HOA boards.

Gary is the Chair of the IPSSA Marketing & Outreach Committee. Region 10 includes the Fremont, Mid-Peninsula, Monterey Coast, Marin/Sonoma County, Santa Clara Valley, Silicon Valley and Tri-Valley chapters.

TODD STARNER, REGION 11 DIRECTOR (FLORIDA/GEORGIA) AND IPSSA PRESIDENT

Todd was born in Parkridge,

Illinois and has lived in Bradenton, Florida since 1970. Todd and his wife, Tina of 30 years, and have a very accomplished daughter, Isabelle. Isabelle recently graduated from the University of South Florida with her Master's Degree in Higher Education, has taken a position as advisor of Student Government with Florida Polytechnic University and is engaged to be married in early 2023. Todd started working with a pool company what was to be only a summer job while he was in college. That summer job turned into a full-time job, in a few short years he became the maintenance manager and in July of 1994 purchased that company and started his own business. Todd holds the State of Florida's RP, CPC and CPO contractor's licenses.



Todd joined IPSSA in 2006 after meeting Jim Romanowski. Jim was scouting Florida to expand IPSSA and Todd was looking for an alternative to FSPA which he is still a member of. Todd was looking for an organization that was only pool service orientated. FSPA is focused on both pool service and pool construction. IPSSA's national presence appealed to him and the IPSSA insurance was a great perk as well. Todd immediately became involved in IPSSA and helped formed the second IPSSA Chapter in Florida, the Sarasota Chapter. While

Florida was a part of Region 9, Todd was the Florida Liaison, never missed a regional meeting and it was his personal mission to birth Region 11. Due to Todd's dedication, he won the Person of the Year Award for Region 9 in 2010. In 2012 Region 11 was approved, Todd became the first Director of Region 11 and served as the BORD's expansion chair. Todd served as the BORD's Vice President (2013-2014) and two terms as President (2014 – 2015, 2015-2106). Todd finished his first term on the BORD in 2016 and continued to stay active with the Sarasota Chapter as its Chapter President. Todd was the 2019 Terry Cowles Award winner. In June 2020 Todd was once again asked to serve as Region 11's Director when the previous Director resigned suddenly. Todd quickly realized there is

a heightened need to represent Region 11 during the changes IPSSA is going through and to also represent the many members of IPSSA that are "one-polers".

Todd currently is the IPSSA BORD President and serves on all IPSSA committees. Region 11 includes the Gold Coast, Osceola, Port Charlotte, Sarasota and Treasure Coast chapters.

**CASEY GARDNER,
REGION 12 DIRECTOR
(TEXAS NORTH) AND IPSSA
VICE-PRESIDENT**

Casey is the Chair of the Education Committee and serves on the Executive and Membership Program committees. Region 12 includes the Dallas, Fort Worth, Mid-Cites, Tarrant County, and Waxahachie chapters. ■

IPSSA Code of Ethics

As a member of the Independent Pool and Spa Service Association, Inc., I will utilize my professional knowledge and skilled practical workmanship in providing quality customer service. To that end, it will be my responsibility to keep informed of developments in the pool and spa industry including new techniques and product applications.

My second obligation will be to the members of IPSSA by giving them any professional assistance they may need including sick route coverage. With respect to sick route coverage, I will treat sick route clientele with professionalism and respect and will not solicit the business of a sick route client while providing sick route coverage.

My final responsibility will be to my community and its citizens. I will strive to communicate the necessity for pool safety and other issues of importance to pool and spa owners.

In these ways, I will promote the ideals and objective of the Independent Pool and Spa Service Association, Inc.

IPSSA & Industry Events

IPSSA BORD MEETING (Virtual) South Lake Tahoe, CA
May 2, 2022
5:00pm-8:00m

IPSSA BORD MEETING (Virtual)
August 7, 2022
5:00pm-8:00pm

IPSSA BORD MEETING
November 5, 2022
Lake Tahoe Vacation Resort,

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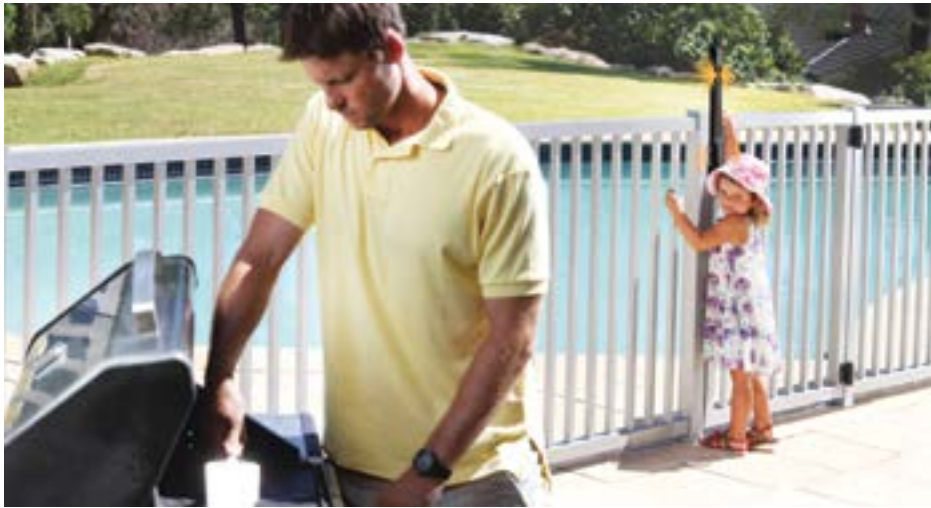
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Safe Gates Help Save Lives

Check Your Pool Gate Month



DROWNING IS THE LEADING cause of unintentional death in children aged 1 – 4 years and the majority of the children that drown in swimming pools most commonly gain access to the pool area through a faulty fence or gate.

D&D Technologies® has partnered with the National Drowning Prevention Alliance (NDPA) to establish the Check Your Pool Gate campaign during the month of May. The initiative was created to remind pool owners of the vital need to ensure pool fences, gates, latches and hinges are secure, adjusted correctly, and incorporate multiple layers of protection to help secure the pool area from unauthorized entry. Every pool owner should be confident they have a safe pool zone.

The pool and fence industries are vital to the mission of reducing child drownings, playing a crucial role in communicating the need to Check Your Pool Gate and providing instructions on how to help ensure a pool gate is safe.

By supporting the Check Your Pool Gate campaign, you will help improve the safety of your community, customers and employees, and most importantly, help save lives!

D&D HAS MADE IT EASY TO GET INVOLVED IN CHECK YOUR POOL GATE MONTH BY CREATING ALL THE MATERIALS NEEDED TO PROMOTE THE CAMPAIGN.

1. Follow D&D Technologies' social channels and share their posts.
2. Announce Check Your Pool Gate Month on your website.
3. Create a link on your website to the

D&D Technologies Check Your Pool Gate Month landing page hosted on D&D's website – the landing page contains all the information on Check Your Pool Gate month.

4. Send an eblast to your customers communicating the Check Your Pool Gate Month message.
5. Take advantage of the free materials from D&D found by visiting: ddtechnologies.box.com/v/cypgmonthmaterials
 - Materials include videos, images, banner ads, eblasts, counter signs and flyers.

“Our goal with Check Your Pool Gate Month is to educate pool owners and the general public about improving pool safety and to encourage them to check their pool surroundings not once a year, but regularly,” says Jim Paterson, D&D's SVP of Sales and Marketing.

A few minutes is all it takes for pool owners to check their pool fences and gates. This simple routine done regularly could help save the life of a child.

For more information or questions on how to support the Check Your Pool Gate Month campaign contact info@ddtechusa.com.

For more information on pool safety and compliance visit: us.ddtech.com and ndpa.org. It's critical to check your local pool codes for compliance, as local codes may vary.

For more information on incorporating multiple layers of protection visit: ndpa.org/layers-of-protection/. ■

TAKE ADVANTAGE

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PENTAIR AQUATIC SYSTEMS appreciates the support of IPSSA membership. Pentair is pleased to continue offering IPSSA a rebate incentive based on individual product purchases of each member.

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For IPSSA to receive payment each member must register individually on the [Pentair IPSSA Incentive Program Registration Form](#) and also available on the IPSSA member portal site under [Member Only Exclusive Offers](#). This will allow Pentair to monitor and collect electronically from participating distributors purchase details, or direct from the member purchases for the rebate accumulation.

If a member does not register, their purchases will not qualify and cannot be added later.

The Pentair Incentive Program reflect purchases made between the dates of October 1st through September 30th during each rebate year.

This program does not affect any member purchases that may also currently be individually enrolled in the PIP program. If dealers have any questions regarding the program, please have them dial 800-693-0171 or send an email to rewards@pentair.com.

The funds generated will be used for IPSSA's continuing education and research programs.

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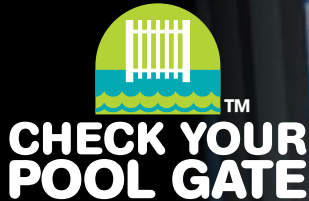
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Clear Water Can Be a Lifesaver

By Terry Arko, Product Training Content Manager, Hasa, Inc.

ACCORDING TO THE CDC about eleven people die every day from unintentional drowning.

Many of these drowning events that take place can be due to very cloudy pool water and the inability of a lifeguard or supervisor being able to see a victim struggling beneath the surface.

Drowning and near drowning events in cloudy water have been on the increase lately. Many of these tragedies occur at supervised venues with lifeguards and adults in and around the pool. Many times when a person is in trouble or drowning this isn't noticed at the surface of the water. The ability to see someone beneath the surface can be the difference between life and death. While there are many reasons to keep pools "drinking water clear" this is the most important.

Every customer expects their pool to look clean and clear. It's a reasonable expectation. And every service professional works tirelessly to achieve it.

Most health departments state that cloudy pools can cause accidents when people entering the water can't see the swimmers already present. Plus, there is an increased drowning risk when swimmers who may be in trouble under the water aren't visible. In June 2002, such a tragedy occurred when a 7-year-old boy drowned during a pool party. Though more than thirty people were present, no one could see him struggling because the pool was so cloudy. This incident shows the importance of maintaining water clarity at all times.

It is important to understand exactly what "clear" water is. There are standards for

water clarity in public pools, which are based on drinking water standards by the National Sanitation Foundation (NSF). The NSF standard is 0.5 NTU. At times of peak bather loads, turbidity may increase to 1.0 NTU, but must return to 0.5 NTU within six hours following peak use. In addition, most state health departments require that the main drain(s) be clearly visible from the pool deck at all times. The inability to see bottom drains from the pool deck at a public pool is grounds for immediate closure of the facility. No pool should be open to swimmers whether commercial or private residential if the bottom of the pool cannot be clearly seen. To avoid liability in the case where there is a cloudy water problem in a residential pool the service technician should notify the customer in writing that until the problem of the cloudy pool is resolved it should NOT be used. Whether it's a filter or chemical problem no pool should be used if the bottom cannot be clearly seen.

I have dealt with troubleshooting pool water for over 40 years and one of the most common issues I deal with from pool pros is how to clear a cloudy pool. The biggest detriment to clearing a swimming pool is that most professional pool techs were trained to do things backwards. Every call I have ever received regarding a cloudy pool problem usually starts off with the pro saying, "I put a ton of chemical in the water, and it won't clear up." When a pool turns cloudy throwing chemicals such as chlorine, shock, and water clarifier in is the last thing you want to do. The first thing you should



A simple three step method to follow for keeping water clear.

do is a thorough check and inspection of the circulation equipment. Number one the filter: Immediately check the flow rate to the filter and PSI pressure. Inspect the media of the filter. Sand filters are the number one offender for cloudy pool water, and it has to do with the condition of the sand bed. Check D.E. filter grids for tears which can cause the pool to be cloudy when the system is running. Cartridges may be scaled up from improper water balance (another cause of cloudy water) and or the pores are blocked with excessive oil and dirt. Check plumbing lines going into the filter for debris or blockage ahead of the pump and filter. Check the pump especially the impeller to make sure it is not filled with debris or broken. Ensure that flow rate is proper and do a flush of the system lines if needed.

These are the first things that should be checked and done before throwing chemicals into the water.

Below is a list of things in water that can lead to cloudiness. Good filtration along with proper chemical treatment will deal with all of these:

- Silt
- Organic matter
- Algae
- Suntan oils, lotions, etc.
- Bacteria and protozoa
- Minerals and metals

Chemicals help deal with many different contaminants present in pool and spa water. Standard chemical treatments like chlorine are effective at breaking down organics, microorganisms, and algae. Some of the chemical methods for achieving water clarity include shocking, using enzymes or water clarifiers.

The reason clarifiers were created is because after filtration, sanitizing and oxidation, some small micron-sized particulate can still remain in the water. While the pool can appear clear, it may have small, suspended particulates contributing to the turbidity of the water--it can still look "flat" or "dull."

Clarifiers, sometimes referred to as water polishers, can help with that.

Clarifiers such as flocculants and coagulants are a type of a polymer, with a positive ionic charge. A polymer is a long molecule

chain with many positively charged hooks throughout. The particulate material in pools is mostly negatively charged ions. Opposites attract and the small, negatively charged particles are caught in the positive hooks and are held. This process is known as "coagulation." While coagulation causes the formation of larger, more filterable particles, the process

is still not complete. Flocculation, the formation of larger, more easily filtered particles, is accomplished by a process known as "bridging." Bridging is the effectual gathering of coagulated masses into even larger bundled particles. Many clarifiers coagulate, but not all completely flocculate. For example,

synthetic polymers are petroleum-based and therefore cannot remove or floc oils. When selecting a clarifier, go for one that is proven to remove organics and oils through a complete coagulation and flocculation process. This would be a chitosan-based clarifier. Use of enzymes can be extremely helpful in removing oils that combine with dirt

and cause clogging of sand and filter media. The end result of oil clogging filter media is lack of filtration. Now the small micron suspended particles will multiply to the point where the water becomes cloudy. The regular checking and cleaning of filter media and the proactive use of a chitosan clarifier and enzymes cannot be overstated. ■



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The Pros and Cons of CYA

By Kevin Vlietstra, Haviland

POOL WATER NEEDS chlorine to keep the water safe if ingested by bathers. Chlorine is added to pool water primarily to sanitize (kill germs) the water. Chlorine can also act as the primary oxidizer (burn out or consumption) of waste like suntan lotions. And finally, chlorine can take on the role of algae preventer. When there is plenty of chlorine available pools can use a lot of chlorine to do all three jobs—sanitizer, oxidizer and algae prevention. But when chlore is in shorter supply, there are several other optional supplements that can be added to water to decrease the overall amount of chlorine needed. Additionally, there are additives to help extend the longevity of chlorine in the water. One such additive, cyanuric acid, enters water by simply adding a particular chlorine chemistry to the water. Unfortunately, cyanuric acid can cause issues in an otherwise reliable product introduction especially when it accumulates over time. However, when too much stabilizer is present in water, it does not necessarily mean that a call to action is needed. So here are some things to think about.

When talking about chlorine and cyanuric acid,

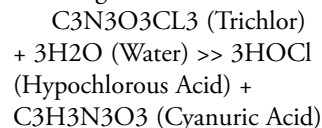
“**Unfortunately, cyanuric acid can cause issues in an otherwise reliable product introduction especially when it accumulates over time.**”

we should summarize, the two types of chlorine for water treatment – chlorine with stabilizer and chlorine without stabilizer. The chlorines without stabilizers are sodium hypochlorite (liquid chlorine bleach) and calcium hypochlorite (often abbreviated as cal-hypo). Chlorines with stabilizer are usually referred to as simply trichlor and dichlor. The full name of these products is reflective of how they are created. For example, trichlor-isocyanuric acid is chlorine that was created from reacting ingredients with cyanuric acid to create a granular chlorine concentrate.

The moment that dichlor or trichlor is applied to new water, cyanuric acid is introduced to the water. Additionally, that stabilized chlorine will produce hypochlorous acid or HOCl. In the water the cyanuric acid and HOCl will bond together. As a result, HOCl will last longer in the water when the pool is outdoors and ultra-violet light shines down on the pool. At the first part per million (ppm), chlorine is being retained in the water longer than without cyanuric acid. Once the presence of cyanuric acid reaches around 20 parts per million (ppm), a greater amount of chlorine (HOCl) is protected against loss in the presence of ultra-violet light. When chlorine stays in the water, time and money



are being saved.



Continued use of chlorinating compounds with stabilizer will continuously add cyanuric acid to the pool. Unfortunately, more of a good thing, does not make things better. Once cyanuric acid levels reach 50 ppm, the benefits of chlorine retention start to level off. Looking ahead to higher levels, such as 100 ppm, there are no significant benefit to more

cyanuric acid to water.

Taking a closer look, when chlorine enters water, HOCl and Hypochlorite Ion (OCl-) are formed. When pH of water is low, at the time of chlorine addition occurs, more HOCl is available. The opposite is also true, the higher the pH the less HOCl is available. Another factor in HOCl availability is the presence of cyanuric acid. When cyanuric acid is present, even at the 1st ppm, it immediately impacts the dissociation of HOCl and OCl- negatively. Add more

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The Pros and Cons of CYA

Continued from page 18

cyanuric acid then the impact is greater and greater. This is likely one of many reasons, using cyanuric acid in commercial pool is not recommended.

Manufactures and standard organizations have a go-to level of too-much cyanuric acid as set at 100 ppm. There are many reasons to act when cyanuric acid reaches 100 ppm. Such as, if you are in charge of a large staff, having a hard top number in place will help keep information uniform. Another example is if a particular pool has a history of issues, such as algae, ability to maintain a chlorine residual, or is prone to other water quality issues. Ultimately, having a suggested top number is helpful for everyone from the DIY homeowner to the seasoned-professional. Though, the 100-ppm cyanuric acid is good rule of thumb it does not necessarily mean that its time to take direct action to the pool water.

Ultimately the decision to maintain a higher cyanuric acid level comes back to

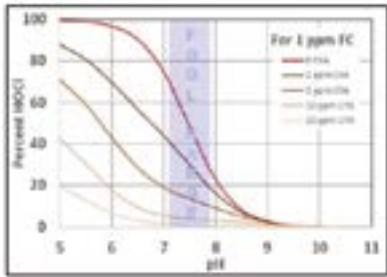
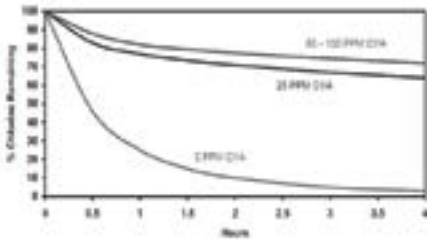
the homeowner. A discussion with the homeowner is a great way to determine if addressing the elevated cyanuric acid is an immediate or a future course of action. Such conversation topics should include the conditions in which chlorine may be consumed in water. Specially, find out how often the pool is used. More pool use, more chlorine use. If not apparent, have a dialog about the area around, such as if the pool is prone to windy conditions. Another idea is to find out if the area around the pool has significant (or limited) outside plant life around the property. Also, pools with circulation system that run continuously could go above 100 ppm. In these situations, if they are all limited in one element and especially in all elements, then these are pools that could have cyanuric acid exceed 100 ppm with limited impact to the water quality, while still being safe to use. It needs to be emphasized that if any of these conditions change, then the water's ability to correct

any upsets may pose a challenge.

Pool water should always be safe water. As long as a free chlorine residual can be maintained above 1 ppm, cyanuric acid does not hinder greatly hypochlorous acid (HOCl) ability to inactivate or kill common germs and bacteria. Yes, the rate of killing and inactivation declines, but ultimately if there is free chlorine there is still the potential to help keep water safe in a pool.

Unfortunately, the elevated presence of cyanuric acid reduces the oxidizing ability of chlorine. When looking closer at Oxidation Rate Potential (ORP), for example, once cyanuric acid is added to the water the millivolt (mV) levels immediately start to decline. For instance, the presence of cyanuric acid can lower the ORP readings around 185 mV at 75 ppm cyanuric acid. Fortunately, if cyanuric acid levels continue to increase, especially over the 100 ppm threshold. the rate in which the ORP levels decline level-off. Due to chlorine being able to remove less in the





presence of elevated cyanuric acid, more chlorine (or another oxidizer) would need to be added to the water more frequently to reduce waste buildups and prevent common water issues.

In the presence of elevated cyanuric acid levels, you have several options to turn to that can aid keeping water clean and

clear. As mentioned previously, simply raises the normal chlorine levels to higher levels is a solution. Maintaining a free chlorine level of 7.5% of total cyanuric acid levels is a popular methodology. Another option would be to use oxidizers such as potassium monopersulfate to oxidize the contamination in water. These oxidizers do not bond together with cyanuric acid like HOCl does and the above described decrease in ORP does not take place.

Additional treatment options also can include additives that are no oxidizers. Enzymes offer excellent maintenance relief as it they help break down complicated structures, which may otherwise prevent chlorine in doing its job effectively. Borate products can help with water clarity, algae suppression, and sustained water balance. Maintaining reduced phosphate levels can offer relief when chlorine levels are reduced. Keeping filters free from grease and oily deposits with dedicated cleaning solutions can also help reduce reliance on chlorine. Let us not forget algacides, which reduce algae presence in water.

Currently there are not that many options to reliably reduce cyanuric acid. There are chemical treatment applications

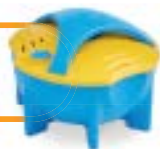
available, but their strict adherence to the directions may pose challenges to the applicator. Using a portable reverse osmosis system (OS) works but requires several days and these treatment systems are not widely available. A popular service tricks, which is said to reduce cyanuric acid more reliably, is to let the water settle for several days, then with the use of a submersible pump, vacate the water from the pool bottom. The use of aluminum sulfate may also help reliably reduce cyanuric acid. Regardless of how the water is removed, it will have to be replaced with fresh water which will be free of cyanuric acid. ■



ABOUT THE AUTHOR

Kevin Vlietstra is the technical director and regulatory specialist with Haviland Pool and Spa Products. He has been working in the recreational water industry for more than 20 years. He can be reached via e-mail at kevinv@havilandusa.com.

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Lives Are At Stake In What You Do!

By Rudy Stankowitz

ON MORE THAN ONE occasion I've had a student waiting to meet me early in the parking lot on the second day of the CPO certification class as I pull into the venue to set up. At first, it would take me by surprise that someone would be there thirty minutes before the class. It doesn't anymore. I know exactly what it means.

"Mr. Rudy, I wanted to catch you before you went in to let you know that I wasn't going to be finishing the class," or something very similar would follow my good morning. "I didn't know there was so much responsibility in taking care of pools and I don't think that is for me."

It's not the math or the chemistry that they worry about. They do not want a role in the safety of the people that use the pool. That's a tough one because if it was something to do with the complexity of the course material and I could reassure them to the point they stay, the student would have a good chance of passing. But how do you talk someone into taking accepting even some responsibility for human life if they don't want to?

WITH GREAT POOL SERVICE COMES GREAT RESPONSIBILITY

They're not wrong. There are lives at stake in what we do. I know, the occurrence I mentioned happens occasionally at CPO classes, but the danger is not limited to commercial swimming pools. All bodies of water whether an Olympic pool at your local university or a swim spa in the family backyard (and everything in between) have the potential to quickly go from fun and relief to inescapable grief.

I get a couple of calls a year from some law firm somewhere in the country with interest in having me serve as an expert witness. I don't get too many, probably because I turn them away. It almost always involves death, and I don't want to get too deep into the dark corners of looming doom that occur in the shadows of working with pools.

ELECTRICAL INTERLOCK

It's always one of two things, accidental chlorine gas exposure, or cloudy water. I know – who still uses chlorine gas? The truth is hardly anybody. But these incidents I am being contacted about have never been at a facility that uses chlorine gas. In every case, it has involved sodium hypochlorite (liquid chlorine). Wait, what?! It's been unintended chlorine/acid injection due to the bypass of interlock protection.

The cause is often something as simple as someone with the best of intentions plugging a peristaltic pump into a different electrical outlet. This would allow the injection of liquid chlorine and acid to continue after the pool pump has shut down. The chlorine/acid mix in the plumbing without the flow of water results in the chlorine gas that forms the deadly yellow cloud just above the surface

of the water when power to the pump is restored.

CLOUDY WATER

Cloudy water is a concern in any swimming pool and is one of the leading contributing factors in fatal unintentional drownings. With commercial pools, the guideline is the operator's ability to see the screws that hold the main drain in place while standing on the pool deck to determine whether the water is clear enough to allow swimming. Guess what – the same criteria should be used on your visits to residential pools. If you cannot see those screws, no one should get into that swimming pool. Yes!!! Even if it is 'just' hazy.

Did you or anyone you know serve in the military? Do you or any of your friends' hunt? Both typically involve wearing camouflage. The pattern on these BDUs works to break up the outline of a person to enable them to better blend into the surroundings. Hazy water can have the same effect resulting in the slowdown of an individual's

reaction time. Did you know a lifeguard MUST be in the water within 10-seconds to recognize an emergency in the water? And then, only 20-seconds to get there? I'm sure you can recognize how cloudiness could somewhat veil a person underwater. As a pool professional you are 100% blameworthy for a cloudy pool that you maintain.

PROPER WATER CHEMISTRY

"She told me 35% of his face is gone. He has lost his legs from the knees down. They have amputated both of his hands. He has contracted a flesh-

Continued on page 23

Things to do in May

- National Water Safety Month
- Algae control
- Specialty chemical maintenance
- Change hoses on liquid chlorine feeders
- Truck maintenance
- Evaluation of fuel consumption needs

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Lives Are At Stake In What You Do!

Continued from page 22

eating bacterium and has 48 hours to live.” Leland recounted solemnly.

Leland was one of my students and he was in trouble. A man had contracted Necrotizing fasciitis and had identified the spa at the Hartley Park housing community in Orlando, a spa which Leland services. He had lawyers calling him with accusations of neglect regarding water chemistry. Leland was worried and when the bacteria took the man’s life, he became terrified. It came down to the autopsy where it was discovered that the bacteria that caused the Necrotizing fasciitis was NOT a waterborne strain.

CHECK FOR VGBA COMPLIANCE ON RESIDENTIAL & PUBLIC POOLS

Years ago, back when I still had the service company, I was out on an estimate discussing the services my company offered with a young mom (Stephanie) as her husband and children swam about the pool. I pointed out that the vac lock for the dedicated suction line was missing and would need to be replaced. Stephanie objected to the installation (it just threads in) and proceeded to minimize the importance of the safety device.

I was heading back to my truck when I heard the gut-wrenching wail of the five-year-old from behind me. The child was stuck to the side of the pool (head above water – Thank God!). The father was pulling, and Stephanie was in a panic. I went to the equipment and shut off the pump. That kid ended up with one hell of a hickey. That’s part of a service professional’s job to note such things and offer to remedy them.

SERVICE COMPANY NAMED IN LAWSUIT

In 2014, seven-year-old Carter Sloan was fatally electrocuted in his family’s swimming pool. I remember watching the story unfold on the news and the interviews with Carter’s father, Chris. All I could think was “This shouldn’t happen.” It was horrible and extremely sad. An inspection following the boy’s death had found the light switch to the pool had not been properly grounded. This was only 9-months after a pool

contractor had been hired by Chris Sloan to repair the faulty light.

The Sloan family filed a wrongful death lawsuit against Pentair Products (manufacturer of the light), All Florida Pool & Spa Center (company that cleans the pool), Gary B Electric and Construction Consultant (the electrician hired to fix the light), and Jorge Perez Enterprises Inspection Company (conducted the home inspection). I am unsure of the status of the case currently.

LAYERS OF PROTECTION

We talk about safety as layers of protection. Like a military operation, we have troops on the frontline. Should they fail, a second front is in place. Pool safety barriers start inside the home. Specifically, door and window access to the pool area. Ask your customer if these are alarmed. You can sell them a door alarm. If not, you’re leaving money on the table. Should a child navigate beyond the front line, safety fencing should serve as your second front. You can sell and install this as well.

A safety cover is the next line of defense should a child circumnavigate the

fence. This too is another item that you can sell and install. Should all barriers fail, a pool alarm can alert the individuals inside the home that someone has entered the pool. Guess what? They have these at the distributor. There is a lot of money to be made in selling safety and there is no better place to do this than in the pool owner’s backyard. Finally and perhaps the greatest layer of protection, a pool service professional can always suggest a customer enrolls their child in swimming lessons. ■



ABOUT THE AUTHOR

Rudy Stankowitz is a 30-year veteran of the swimming pool industry and CEO/ President of Aquatic Facility Training & Consultants. He has conducted swimming pool related training/technical seminars throughout the world. Stankowitz is an award-winning PHTA and NRPA instructor. CPOClass.com

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ASSOCIATE MEMBER SPOTLIGHT



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The VacDaddy was invented by Matthew D'Aguanno, a 35-year veteran of the pool service industry who has worked with hundreds of pool owners. He has long believed there should be a better way to clean your pool. Commercial vacuums require 20 minutes to set up and detailed instructions to use. Other options include weak battery vacuums or heavy robots which take hours to clean your pool.

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Off the Deep End

Pool Bob's Hydro-Eclectic Musings

AQUA TALK

Control: Good morning, everybody! It's oh 9 hundred and another great day. Now, let's get this pool moving. Motor, standby. Relay 1, prepare to start on my command. Impeller, are you ready?

Impeller: Oh yah! Let's do this! I'm good to go! Bring it on! Gimme all you got!

Control: Motor, ramp up to priming speed in 3, 2, 1. Relay 1, engage!

Impeller: Ahhh. It's nice to be moving again. This feels terrific.

Control: OK, we are approaching final priming speed. Impeller how are you doing?

Impeller: Faster! FASTER!! FASTERRRRRRRRRRRRR!!!

Control: Affirmative. Motor go to maximum speed. Let's spin this pool water. Impeller, status report.

Impeller: Wheeeeeeee!
Control: Copy that
Impeller: You're set for the next hour, then we'll bring you down to Energy Star speed.

Skimmer: this is Control, come in. How's it going out there?

Skimmer: Oh. I'm OK, I guess. The usual leaves are packed in my basket and, well... if you really want to know, that "catch of the day" gopher from three days ago is really starting to make me sick. I think I'm gonna gag. I'm hoping to get the weir stuck down, by the end of the day, so when the pump stops I can barf out that nasty thing.

Control: Negative Skimmer. Suck it up. Show some self-control. He will be here today and He will empty your basket. He always does. Hang tough. I'll see if we can get you some relief. Floater, Control, come in.

Floating 3" Chlorine Tablet Dispenser: I'm on it Control. Hey, skimmer, what do you say I paddle over and see if I can get stuck in your throat all day. I bet you could use a few chlorine breath mints about now.

Skimmer: Oh, yes, please! Your kindness is greatly appreciated. Thank you, Floater. You're a real lifesaver!

Control: Bottom Suction Outlet VGB Cover, Control, come in. How ya doin'? How's the flow down there?

VGB Cover: I'm well. Thank you for asking. The water flow is gentle. I'm securely fastened. No problems.

But..., I am a little lonely. It would be nice if there were two of us down here. Someone to talk to, you know.

Control: Copy that, VGB Cover. I'll see if I can get Cleaner to pass by more often to visit you.

Cleaner: Control, come in. Cleaner, this is Control, do you read me? Over. Cleaner, come in. Cleaner...

Cleaner: Swimming, swimming, swimming. Just keep swimming. That's what we do. Swim, swim, swim...

Control: Uhhh... Roger that Cleaner. Enjoy your day. Alright, Filter, Control, come in. Everything good?

Filter: Ya, no. Don't ask. No, please, tell me, does this pressure gauge make me look fat? It says I've gained 5 pounds per square inch this week, but it feels like 50! Ever since He started using cellulose fiber media and water



clarifier, I'm eating everything that comes to me. One more speck of dirt and I'm going to explode. If He doesn't backwash me today, I hope he will at least loosen up my band clamp a few threads.

Control: Patience Filter. I'm sure He will notice the pressure and take proper care of you. He always does, especially if He's going to start Heater for the season. Heater, Control, come in. You ready to burn?

Heater: Ya, sure. I'm just dying to smoke. Really, do I have to start smoking again? It's a dirty job and I hate it. I'm still coughing from last summer. I don't think it

is healthy for me at all. Ya know, a solar system would be fantastic or just a bubble cover. Even a splash of liquid cover, now and then, would help me cut back and live longer. Soon, I'll rest in peace and if I'm reincarnated, I hope I come back as a heat pump.

Control: Stand down Heater. Stow that chatter. You know, He thoroughly checks you over every year to make sure you're safe and ready to do the job you were made to do. He always does. You've got many years of useful service life left. Listen..., everybody..., let's keep moving forward. Diving Board, Control, come in.

An advertisement for USA Benefits Group. The top part features the company logo with the text "USA Benefits Group" and "Health • Life • Senior Insurance". Below this, it says "Health Insurance designed for the SWIMMING POOL INDUSTRY" and "Individual • Family • Business". At the bottom, it lists "NO DEDUCTIBLE • Nationwide Coverage • NO NETWORK". The background of the ad shows a swimming pool with people swimming and a large American flag on the left side. Contact information for Geoff Matthews is provided at the bottom: (619) 571-3393, GMatthews@usabg.com, and www.usabglive.com.

How's it going? Are you ready for a fun filled summer?

Diving Board: I am strong. I am sturdy. I am faithful. I am ready. I am trustworthy. And I can be flexible.

Control: 10-4. Outstanding Board. I can always count on you. Ladder, Control, come in. What's going on?

Ladder: Isn't this a lovely day? I just love being out here in the sun where my stainless steel can shine. Hey, listen, I think I just heard the self-closing, self-latching gate

open and just now the dog is barking. I think He's here. This is just wonderful. I'm just all a glow. Everything is just going swimmingly.

He: Hey, everybody. How are you guys today? Wow, the pool looks fantastic. You've all done an excellent job while I've been gone. Bravo! I couldn't have done it without you. Teamwork makes the dream work!

Pool Bob: My Precious talks to the flowers, rocks and birds in the garden and she has

lengthy conversations with the dog and cat. And she thinks I'm crazy. Keep impelling IPSSA.

SOME POOL TECH TIPS, GADGETS AND GIZMOS FROM POOL BOB:

- Set clocks and controls for optimal daytime recirculation speeds and duration. Spin and stir the water to clean itself. Make the weirs and directional return inlet fittings work for you.

- Get or make baskets with tall center handles to keep your fingers out of the gopher stew.
- Tether floater with vinyl clothesline cord to keep the floater out of the skimmer throat.
- Get a Pool Tool "Cover Test Hook" (MPN #122). Confirm covers are secure and replace every 5 years.
- Use the proper measured amounts of media and clarifiers to get every speck of dirt in the filter.

- Body feed small amounts of DE / cell fiber every 1-2 weeks to extend the filter cycles between backwashes.
- Pre-season check the heater to confirm the in/out vents, fuel, controls, and flow valves are fit for duty.
- Check the existing diving board for cracks at the fulcrum, worn tread, corroded fasteners, etc. Send client written notice of any hazard or danger by certified mail.
- Assure ladder is securely anchored, tread steps are tight and that it's bonded to pool.
- And lastly, DO NOT talk to the pool or equipment when the client is around. ■



3 New Branches to Celebrate our 30th Anniversary!

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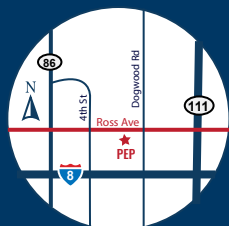
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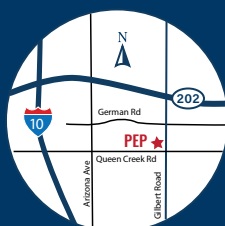
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ABOUT THE AUTHOR

Robert (Pool Bob) Blade operates Aloha Pool and Spa and is a 20+ year member of the Monterey Coast IPSSA Chapter, Past President, Region 10 Secretary and PIE Show museum curator.



Women in the Pool Service Industry

Sandy Flores

SK FLORES POOL SERVICE, BAKERSFIELD CA

By Rose Smoot, Executive Director

WE HAD THE PLEASURE of meeting Sandy Flores of SK Flores Pool Service, Bakersfield CA Chapter, at the Weekend of Inspiration this past February. We realized Sandy was a great candidate for the Women in the Pool Industry feature, published in the IPSSAN. Sandy took over her husband's (Keith) pool route

business about five years ago. Keith was instrumental in teaching Sandy to service pools and do small repairs. One of her greatest accomplishments since taking over the business is that Sandy has doubled her customer base.

Sandy stated, "Being a mother and balancing work/life can be challenging;

however, owning my own pool business allows me the flexibility to be there for my two girls." IPSSA has helped Sandy with her success due to the benefits of an insurance program, networking, and sick route coverage, which has saved her business two separate times. Sandy stated, "Since joining IPSSA five years ago, I have had to use sick route two times. It is a huge benefit. Anytime you can maintain your pools and not lose any money it is a Win-Win. My Bakersfield chapter members have stepped up both times to make sure I didn't suffer any business loss and my customers were well serviced."

Sandy believes the key to having a successful pool business is to be honest and upfront with your customers. Don't just take any job, make sure you plan for all costs and set your rates accordingly. ■

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FICTION vs. FACT

1. Membership in IPSSA means you have to participate in the IPSSA Insurance Program through Arrow/HUB Insurance Service.

FACT: Membership in IPSSA requires you to have general liability insurance with a minimum of \$1Mil limit. Proof of insurance must be provided upon acceptance of membership.

2. As a new member of IPSSA you must pass the IPSSA Water Chemistry Exam immediately.

FACT: A new member has up to one year to pass the IPSSA Water Chemistry Exam or may provide a certificate of training from one of the following courses: IPSSA Water Chemistry Exam, Professional Pool & Spa Operator (PPSO), Pool Chemistry Certified Residential (PCCR), Certified Pool Operator (CPO), LA County Health Department License, Florida Registered/Certified Pool and Spa Exam. Each Chapter can accept alternate certification or still require IPSSA Water Chemistry to be passed. All proof of alternate certification must be sent to IPSSA National by the Chapter President, not the Member.

3. As a prospective member you must attend three meetings before acceptance of membership.

FACT: That is not IPSSA National Policy, chapters do have the authority to adopt meeting requirements for their prospective members.

4. Chapters must learn how to file insurance claims.

FACT: Chapters are not required to file an insurance claim. Individual members should be responsible for filing and contacting their insurance broker.

5. IPSSA National and Chapter dues include insurance fees.

FACT: Your membership dues

(formerly known as fees) do not include insurance or any service fees.

6. Members pay a reinstatement fee.

FACT: IPSSA National does not charge a reinstatement fee. The only time member is charged a fee by IPSSA National is for returned checks.

7. IPSSA National collects fines for chapters on individual members.

FACT: Chapters and regions are responsible for collecting fines to individual members.

8. Chapters can buy gift cards or hand out cash to chapter members from dues, chapter support and/or manufacturer rebate programs.

FACT: Chapters may not expend any Chapter funds for general gifts for chapter members (including their families, employees, and designates); distribution of excess revenues of the Chapter; payment of business expenses of Chapter members (including most insurance) unless approved in advance and in writing by the IPSSA Board of Regional Directors.

9. IPSSA doesn't contact or call me when I haven't paid my dues.

FACT: Multiple emails are sent out during the month noted "IPSSA Membership Past Due - First Notice/Second Notice." If we don't receive payment by the end of the month a cancellation notice is sent out to the member and we alert Arrow Insurance if you are enrolled.

10. IPSSA won't let me rejoin after I've been canceled for membership.

FACT: IPSSA is more than willing to have members rejoin that accidentally dropped. All we ask is for the members to pay their past membership dues so there is no lapse in membership. ■

NEW ASSOCIATE MEMBER SPOTLIGHT



IPSSA would like to welcome

D&D Technologies as a new Associate Member to the Association. D&D Technologies was founded on child safety and we are committed to preventing toddler drownings worldwide.

D&D Technologies is the designer and manufacturer of the MagnaLatch® magnetically triggered safety gate latch and TruClose® self-closing, polymer safety gate hinges. With over 300 gate hardware products and 30 years of experience, D&D Technologies is the recognized leader in safety and hi-performance gate hardware globally providing the broadest range of gate hardware for every application.

us.ddtechusa.com 714-677-1300 info@ddtechusa.com

Calling all IPSSA Regular Members! IPSSA is recruiting for volunteers to serve on the IPSSA BORD committees.

THE COMMITTEES MEET FOUR TIMES a year through Virtual experience. With this format very little time is taken away from your business or family. You will be able to work with the IPSSA BORD to ensure your organization is doing all it can to help the members and the community it serves. The committees are as follows:

- **Education Committee**
Provides advice to the BORD on the strategic directions, development of the educational activities of IPSSA and public awareness to the community. Oversees the IPSSA Education Fund.
- **Marketing and Outreach Committee**
Designs and implements strategies for promoting IPSSA by continuously strengthening its brand and message - Knowledge through Community
- **Membership Committee Program**
Promotes and facilitates the recruitment and continuity of IPSSA members

Please submit your email intent with your name, and committee you wish to serve. Those wishing to volunteer may select one-committee to serve. If interested, please submit your name right away. If you are not selected for the committee of choice, please know that committees change throughout the year and we will keep your name on file. If you are interested or would like more information about the committee purpose and how best you can serve, please feel free to contact me, Rose Smoot at 888- 360-9505 or rose@ipssa.com ■

Resource Corner

IPSSA MEMBERS Retrieve the Arrow/HUB Insurance Claims Report, via IPSSA Member Portal under resources. If you can't find it there, check out the IPSSA Chapter toolbox, it will be waiting for you there.

Skimmer Continues Impressive Growth while Attracting New Technical Talent

SKIMMER, THE GLOBAL leader in Pool Service Software (SaaS Platform and App), announced it recently hit several key milestones. Specifically, the Skimmer application has now been used to perform over 20 million route stops with 90 million chemical dosages and readings and is actively being used by over 14,000 pool service professionals each week. “It’s incredible to think about the impact we’ve already had on the industry. But it’s even more exciting to think about what a transformative role we can play in this industry as we continue to build our team and expand our reach,” explained Skimmer’s

CEO, Jack Nelson.

To accelerate its anticipated expansion, Skimmer is rapidly enhancing its engineering team. David Peden, a twenty-year veteran of software development, just joined Skimmer as its Vice President of Engineering. “Skimmer presents an incredibly rare opportunity,” says Peden. “Our leadership team has a compelling vision for Skimmer and a demonstrated focus on our customers’ needs. After meeting the team and gaining further insight into the roadmap and growth opportunities, it was an easy decision to come on board.”

Mark Quinto and Ewerton

Willams also recently joined Skimmer’s engineering team, bolstering the diverse and talented group. “With a continued focus on attracting talent, our customers can expect accelerated product enhancements. My top priority is to build a world-class development team with a goal to ensure that Skimmer exceeds the expectations of all pool service and repair professionals around the world,” explained Peden.

Nelson anticipates the engineering team will continue to expand under Peden’s leadership. “We expect to have a team of a dozen talented engineers by the end of 2022. This will allow us to

not just build those features on the existing roadmap, but to begin developing functionality that redefines what pool service software looks like. This will be especially important as the service industry continues to modernize and consolidate.” ■

ABOUT SKIMMER

Skimmer’s category-defining Pool Service Software Platform has helped thousands of pool service and repair businesses engage efficiently and professionally with over 500,000 pool and spa owners. The SaaS platform provides pool service and repair businesses access to features that simplify work orders, route optimization, pool tech management, billing and invoicing, customer communication, and payments. Everything you need to run your pool service business, all in one app.™ Learn more at getskimmer.com.



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Chapter Information and Meetings

REGION 1 Northern California

Ryan Ruminson, Director

530-401-7346

ryanruminson@sbcglobal.net

Capital Valley (Sacramento)

First Wednesday, 7:00 p.m.

VFW 8990 Kruthof Way, Fair Oaks

President: [Jason Hilton](#), 916-224-3113

Delta (Stockton)

Third Wednesday, 6:00 p.m.

The Elks Lodge

19071 N. Lower Sacramento Rd.

Woodbridge

President: [Rick Plath](#), 209-456-1955

East Bay

Third Tuesday, 6:00 p.m.

Pleasant Hill Community Center

320 Civic Drive Pleasant Hill

President: [Katrina Pedersen](#)

925-289-9231

East Contra Costa

Fourth Tuesday, 6:00 p.m.

La Fuente Mexican Restaurant

642 1st Street, Brentwood

President: [Kirk Olsen](#), 925-487-1954

El Dorado

Second Thursday, 6:30 p.m.

Shingle Springs Community Center

4440 S. Shingle Road, Shingle Springs

President: [Shawn Panico](#), 916-201-6245

Elk Grove

Second Wednesday, 7:00 p.m.

Logan's Roadhouse

9105 W. Stockton Blvd., Elk Grove

President: [Jerry Marquardsen](#), 209-747-4953

Gold Country

First Monday, 6:00 p.m.

2515 Grass Valley Hwy., Auburn

President: [Alex Tobiasz](#), 916-759-8028

Modesto Central Valley

Third Tuesday, 6:00 p.m.

Mi Casa

624 N. Golden State Boulevard

Turlock, CA 95380

President: [Albert Camarillo](#), 209-628-2717

Sacramento City

Fourth Wednesday, 7:00 p.m.

Plaza Hofbrau

2500 Watt Avenue, Sacramento

President: [Derin Schroeder](#), 916-367-9934

Tracy

Fourth Thursday, 6:00 p.m.

Perko's Cafe

1321 W. 11th Street, Tracy

President: [Beau Hoff](#), 925-640-2991

West Placer

First Thursday, 5:30 p.m.

Strikes Bowling Alley

5681 Lonetree Blvd., Rocklin

President: [Bryan Soto](#), 916-258-5114

REGION 2 Central California

Beau Braisher, Director

661-332-4952 | braisherpools@gmail.com

Bakersfield

First Tuesday, 5:30 p.m.

Rusty's Pizza

6675 Ming Ave., Bakersfield

President: [Trevor Smith](#), 661-472-5288

Central Coast

Second Wednesday, 6:00 p.m.

Nino's Grill, Templeton

President: [Matt Mazzo](#), 805-614-3114

Conejo

Second Wednesday, 7:30 p.m.

Alpha Water Systems

725 Cochran Street #A, Simi Valley

President: [Dennis Van Sloten](#), 805-813-6154

Conejo Valley

Second Wednesday, 6:30 p.m.

Superior Pool Products

1200 Lawrence Drive #400, Newbury Park

President: [Michael Flanagan](#), 805-444-7960

Fresno

Fourth Tuesday, 7:00 p.m.

Roundtable Pizza

First & Bullard, Fresno

President: [Vernon Daley](#), 559-960-2427

Santa Barbara

Second Monday, 6:30 p.m.

Rusty's Pizza Parlor

232 W. Carrillo (downtown), Santa Barbara

President: [Joe Burich](#), 805-451-1963

Ventura

Third Tuesday, 7:00 p.m.

Poinsettia Pavilion

3451 Foothill Rd., Ventura

President: [James Eubanks](#), 805-889-5977

Visalia

Third Wednesday, 6:00 p.m.

Amigo's Cantina

5113 W. Walnut Avenue, Visalia

President: [John Cossey, Jr.](#), 559-380-8886

REGION 3 Northern L.A. County,

California

Eric Nielson, Director

818-710-1628

willowcreekpools@gmail.com

Antelope

Second Monday, 6:00 p.m.

SCP Antelope Valley

4514 Runway Drive, Lancaster

President: [Steven Polovina](#), 661-236-6095

Diamond Bar

First Thursday, 7:00 p.m.

PEP 563 W. Terrace Drive, San Dimas

President: [Robert L. Betts](#), 626-757-6707

Foothill

Third Thursday, 7:00 p.m. via Zoom

849 Foothill Blvd. #4, La Canada

President: [Jay Laughrey](#), 818-957-5298

San Fernando Valley

Third Wednesday via Zoom

President: [Ivan Vance](#), 818-376-8541

San Fernando Valley Metro

First Tuesday, 7:00 p.m.

Canoga Bowl

20122 Vanowen, Canoga Park

President: [Eric Nielson](#), 818-710-1628

San Gabriel Valley

Second Thursday, 7:00 p.m.

PEP 1862 Business Center Drive, Duarte

President: [Ron Hopwood](#), 626-806-4670

Santa Clarita Valley

First Thursday, 7:00 p.m.

Vincenzo's Pizza

24504 1/2 Lyons Avenue, Newhall

President: [Glen Batista](#), 661-373-7167

REGION 4 South L.A. County, California

Adam Morley, Director

310-493-3565 | adam@paradisepools.biz

Central Los Angeles

Second Monday, 6:30 p.m.

Han Woo Ri Presbyterian Church

1932 S. 10th Ave, Los Angeles

President: [Fred Choi](#), 213-598-0078

East Long Beach

Second Tuesday, 6:30 p.m.

Ecco's Pizza

2123 N Bellflower Blvd., Long Beach

President: [James Burkhalter](#), 562-305-6929

South Bay

Second Wednesday, 7:00 p.m.

American Legion Hall

412 S. Camino Real, Redondo Beach

President: [Rick Morris](#), 310-755-5279

West Side

Second Tuesday, 6:30 p.m.

American Legion Hall

5309 S. Sepulveda, Culver City

President: [Richard Okamoto](#),

310-927-2411

Whittier

First Wednesday, 7:00 p.m.

Superior Pool Products Santa Fe Springs

President: [Albert Navarro](#),

562-927-6757

REGION 5 Orange County, California

Michael Denham, Director

714-891-6180 | denhampools@gmail.com

Anaheim

Third Wednesday, 6:30 p.m.

Roundtable Pizza

12829 Harbor Blvd., Garden Grove

President: [Cal Pratt](#), 949-230-7462

Central Orange County

Last Tuesday, 7:00 p.m.

Coco's Restaurant

14971 Holt Avenue, Tustin

President: [Jeff Steinker](#), 949-586-4860

Dana Point

Second Tuesday, 6:00 p.m.

Coco's Restaurant

Crown Valley at I-5, Dana Point

President: [Cliff Gross](#), 949-587-9773

Mission Viejo

1st Tuesday of every month, 6:00 pm

Laguna Hills, CA 92653

President: [Chris Dodds](#), 949-683-6076

Orange Coast

Last Monday, 5:00pm

Roundtable Pizza on Adams and Beach

President: [Rob Mangus](#), 714-318-1254

Orange County Pool Professionals

Last Monday, 6:00 p.m.

Claim Jumper (Banquet Room)

18050 Brookhurst St., Fountain Valley

President: [Jim Romanowski](#), 714-404-2550

Southwest

First Wednesday, 6:00 p.m.

ABC Pools

10560 Los Alamitos Boulevard,

Los Alamitos

President: [Brian Bembry](#), 714-995-8211

Surf City

Third Tuesday, 6:30 p.m.

Superior Pool Products

10865 Kalama River, Fountain Valley

President: [Frank Malavar](#), 714-960-3558

Tustin/Irvine

Second Tuesday, 6:00 p.m.

PSOC Waterline Technologies

220 N. Santiago Street, Santa Ana

President: [Rich Foley](#), 714-974-1514

Yorba Linda

First Wednesday, 6:45 p.m.

(Please verify meeting time with president)

Lampost Pizza

21480 Yorba Linda Blvd #D, Yorba Linda

President: [David Hartson](#), 714-306-4864

REGION 6 Inland Empire, California

John Dixon, Director

951-316-1675

waterwhisperer1@verizon.net

Corona

Second Tuesday, 7:00 p.m.

Marie Callenders

160 E. Rincon St (at Main St), Corona

President: [Ernie Machado](#), 951-264-7464

Hemet

Third Wednesday, 6:00 p.m.

Megabite's Pizza

1153 S. State Street, Hemet

President: [Kenneth Campbell](#),

951-733-4330

Menifee Valley

First Wednesday 7:00 p.m.

My Buddies Pizza

2503 E. Lakeshore Drive #A Lake, Elsinore

President: [Renee Marier](#), 951-285-9672

Ontario/Rancho Cucamonga

Second Tuesday, 7:00 pm.

Location varies. Please contact chapter

president for more info.

President: [Ron Goodwin](#), 909-989-0406

Palm Desert

Third Thursday, 6:00 p.m./7:00 p.m.

(Please verify meeting time with

president)

Sloan's, 81539 US Hwy 111, Indio

President: [Gary Kauber](#), 760-702-5865

Palm Springs

First Wednesday, 5:30 p.m.

Superior 5700 Indian Springs Rd.,

Palm Springs

President: [Jim Elliott](#), 760-413-0463

Redlands

Second Tuesday, 6:00 p.m.

Hickory Ranch
32971 Yucaipa Boulevard, Yucaipa
President: [Bill Brooks](#), 909-553-5780

Riverside

First Tuesday, 6:00 p.m.
Cask N Clever
1333 University Ave., Riverside
President: [Scott Zahn](#), 951-966-0592

Temecula/Murrieta

Third Wednesday, 7:00 p.m.
Pat & Oscar's
29375 Rancho California Road, Temecula
President: [Scott Peterson](#), 951-255-4175

REGION 7 San Diego County, California
[waterwatcher.org](#)
Michael Harris, Director
619-395-6700
[office@barrowpoolservice.com](#)

Carlsbad

Third Wednesday, 6:00 p.m.
El Ranchero Restaurant
1565 N. Santa Fe, Vista
President: [Jonathan Dodge](#)
760-845-5501

Escondido

Third Wednesday, 6:30 p.m.
Call for location
President: [Bruce Smith](#), 760-741-3960

North County Coastal

Third Tuesday, 6:00 p.m.
Five Suits Brewing
2575 Pioneer Ave., Unit 104
Vista, CA 92081
President: [Aden Dunne](#), 760-801-5526

Rancho Del Mar

Third Monday, 5:30 p.m.
12840 Carmel Country Rd.
San Diego, CA 92130
President: [Ed Finney](#), 858-750-8842

San Diego

Third Wednesday, 7:00 p.m.
Admiral Baker Clubhouse
2400 Admiral Baker Road, San Diego
President: [Ken Dirkse](#), 858-271-7665

San Diego East County

Third Tuesday, 6:00 p.m.
Superior Pool Products
1973 Friendship Drive, El Cajon
President: [Marc Impastato](#), 619-270-6617

San Diego Metro

Fourth Thursday, 6:00 p.m.
Sammy's Wood Fired Pizza
8555 Fletcher Pkwy, La Mesa
President: [Bert Vexland](#), 619-445-7887

REGION 8 Arizona and Nevada

Bill Goossen, Director
602-531-0035 | [goosse-man@cox.net](#)

East Valley (Phoenix)

Third Thursday, 6:00 p.m. MST
Pool Electrical Products - Tempe
In the back parking lot
1245 W Geneva Dr Tempe, AZ 85282
President: [Angela Clark](#), 480-489-2577

North Phoenix

Third Tuesday, 6:00 p.m.
SCP
18201 N. 25th Avenue, Phoenix, AZ
President: [Stillman Brown](#), 623-229-3494

Southeast Valley

Second Thursday, 5:30 p.m.
Superior Pool Products
7330 S. Atwood, Mesa, AZ

President: [Jerry Handley](#), 480-440-2888

Tucson

Third Wednesday, 6:30 p.m.
Superior Pool Products
4055 S. Runway Street Tucson, AZ
President: [Robert Lewis](#), 520-573-9260

West Valley

Third Wednesday, 6:00 p.m.
Cloud Supply
1100 N. Eliseo Felix Way, Avondale, AZ
President: [David Nielsen](#), 623-850-2924

Western Las Vegas

First Monday, 6:30 p.m.
Vietnam Vets Hall
6424 W. Cheyenne, Las Vegas, NV
President: [Linda Cross](#), 702-524-8453

REGION 9 Texas South

[ipssatexas.com](#)
Rick Beaubouef, Director
512-266-6592 | [rick.easypools@gmail.com](#)

Austin

First Tuesday, 6:00 p.m.
Texican Cafe
11940 Manchaca Road, Austin, TX
President: [Mark Mastropietro](#),
512-550-1100

Clearlake

Fourth Tuesday, 7:00 p.m.
Rudy's BBQ
21361 Gulf Fwy Webster
President: [David Potts](#), 208-887-6486

Corpus Christi

First Thursday, 6:30 p.m.
SCP in Corpus Christi
President: [Michelle Wilkinson](#)
209-604-6460

Hill Country

Third Tuesday
TJ's Burgers
259 TX-337 Loop, New Braunfels
President: [Jascha Wood](#), 512-216-7663

Houston

Second Tuesday, 7:00 p.m.
Pappy's Café
12313 Katy Frwy., Houston
President: [David Queen](#), 281-807-5442

North Austin

Second Wednesday
Casa Chapala
9041 Research Blvd. #100, Austin
President: [Thomas Long](#), 512-293-7831

North Houston

Third Tuesday, 7:00 p.m.
El Palenque Mexican Restaurant
1485 Spring Cypress Road
Spring, TX 77373
President: [Stephen Titone](#), 281-773-8643

San Antonio

First Monday, 6:30 p.m.
Longhorn Café
17625 Blanco Road, San Antonio
President: [Jorge Martinez](#), 210-549-7665

West Houston

First Tuesday, 7:00 p.m.
Spring Creek Barbeque
21000 Katy Freeway, Katy, Texas
President: [Bill Williams](#), 832-593-6299

REGION 10 Bay Area South, California

Gary Heath, Director
510-223-7537 | [gary@thepooldoctors.com](#)

Fremont

Second Monday, via Zoom
All Members/Guests (Jan-July)
Board Officers (Aug-Dec)
PIN: 823 5019 6796
P/W: BluePools1
President: [Bruce Barrios](#), 510-750-2866

Marin and Sonoma County

Third Wednesday, 7:00 p.m.
Lucchesi Park Petaluma Community
Center 320 N. McDowell Blvd., Petaluma
President: [Darrell O'Neal](#), 707-217-1546

Mid-Peninsula

Last Tuesday, 7:00 p.m.
Superior Pool Products
2692 Middlefield Road, Redwood City
President: [Thurlough Cunningham](#)
650-868-9310

Monterey Coast

Fourth Wednesday, 7:00 p.m.
85 Neilson Street, Ste.201, Watsonville
President: [Terry Page](#), 831-297-2215

Santa Clara Valley

Third Thursday, 5:30 p.m.
SCP
2036 Martin Ave Santa Clara
President: [Fred Doering](#), 408-685-8078

Silicon Valley

Every Wednesday, 5:30 p.m.
Mountain Mikes Pizza
1724 Miramonte Ave, Mountain View
President: [David Guslani](#), 650-333-1351

Tri-Valley

Second Thursday, 6:00 p.m.
(No meetings in July and August)
Location varies. Please contact chapter
president for more info.
President: [Ken Yecny](#), 925-371-4521

REGION 11 Florida and Georgia

[ipssafl.com](#)
Todd Starnier, Director
941-915-2135
[tstarnier@tampabayrr.com](#)

Gold Coast (Ft. Lauderdale area)

Second Tuesday, 6:30 p.m.
Wings Plus
9880 W. Sample Road, Coral Springs, FL
[www.ipssagoldcoast.com](#)
President: [Ana Labosky](#), 954-224-7733

North Georgia

First Monday, 7:00 p.m.
Please contact chapter president for
meeting location and directions.
President: TBD

Osceola (Orlando/Kissimmee)

Second Wednesday, 6:30 p.m.
Fat Boy's Restaurant
2512 13th Street, St. Cloud, FL
President: [Diane Fowler](#), 407-460-6680

Port Charlotte

Fourth Monday, 6:30 p.m.
Buffalo Wings & Rings
1081 W. Price Blvd., North Port, FL
President: [Raymond Kurilavicius](#),
941-743-2010

Sarasota (Sarasota and Manatee Counties)

First Tuesday, 6:30 p.m.
Gecko's Grill & Pub
351 N Cattleman Rd. North of Fruitville
Rd., Sarasota, FL
President: [Marvin McMahan](#)
941-356-7751

Treasure Coast

Fourth Tuesday, 7:00 p.m.
Duffy's Sports Bar
6431 SE Federal Hwy Stuart, FL
President: [Paulette Hester](#),
772-485-5489

REGION 12 Texas North

[ipssatexas.com](#)
Casey Gardener, Director
469-835-5674
[service@noworriespoolcare.com](#)

Dallas

Fourth Tuesday, 5:30 p.m.
Senor Chachote Cantina & Grill
7602 N Jupiter Rd, Garland
President: [Travis Coleman](#), 214-799-7739

Fort Worth

Third Tuesday, 6:30 p.m.
La Playa Maya Restaurant
1540 N Main Street, Fort Worth
President: [Paul Nelson](#), 254-968-6298

Mid-Cities DFW

First Monday, 7:00 p.m.
SCP
2107 Hutton Drive, Carrollton
President: [Casey Gardner](#), 469-835-5674

Tarrant County

First Tuesday, 7:00 p.m.
El Chico's Cafe
7621 Baker Blvd., Richland Hills
President: [Jason Wilson](#), 817-366-1200

Waxahachie

Second Wednesday, 7:00 a.m.
Denny's
408 Westchase Drive, Grand Prairie
President: [Bryan Courville](#), 817-308-9874



ASSOCIATION INFORMATION

Rose Smoot
Executive Director
Phone: 888-360-9505 x2
Fax: 888-368-0432
[rose@ipssa.com](#); [info@ipssa.com](#)
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Sacramento, CA 95865

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[accounting@ipssa.com](#)

MEMBERSHIP

Alison Thompson
Membership Assistant
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[memberservices@ipssa.com](#)

INSURANCE BILLING

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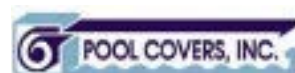
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